



Mondi Group

Full year results for the year ended 31 December 2016

23 February 2017

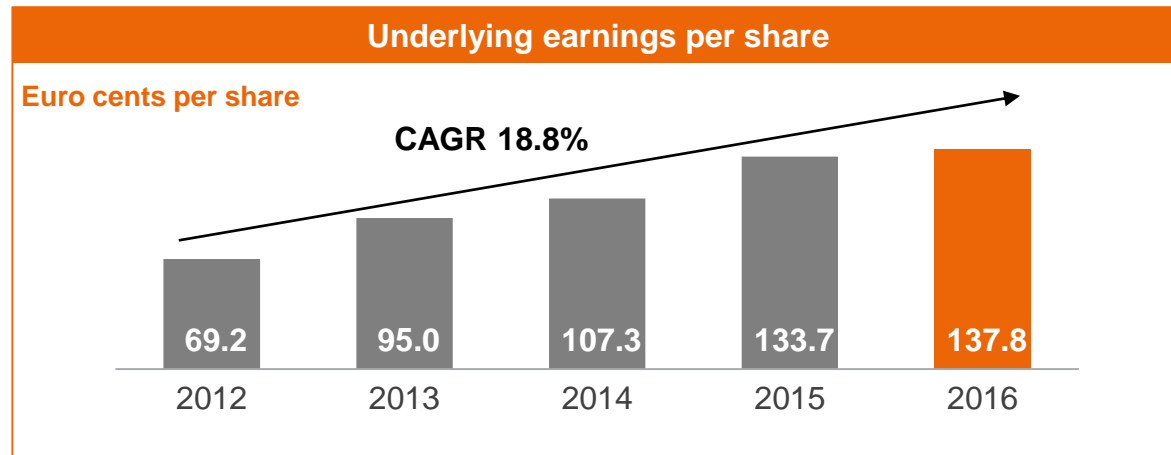
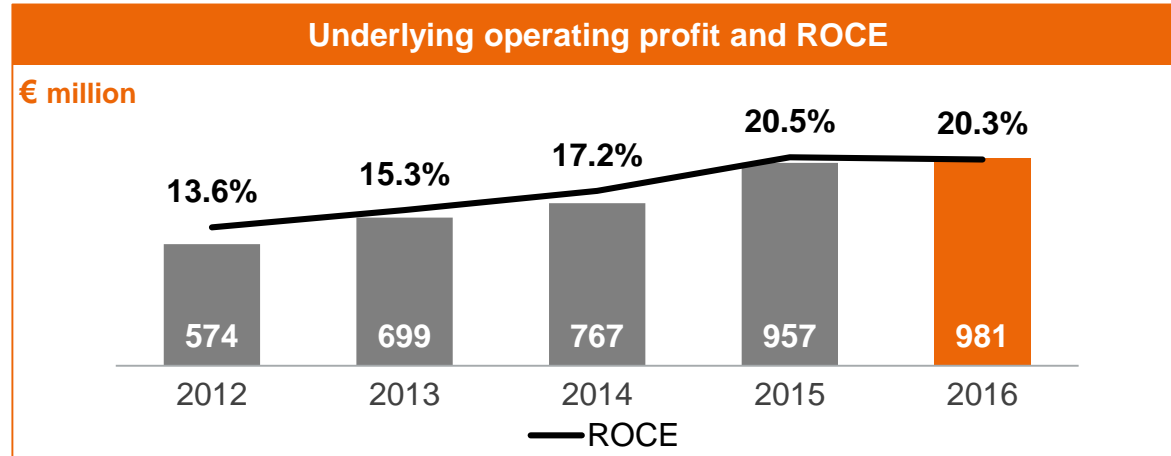
Agenda

Highlights

- Financial overview
- Operational review
- Delivering on our strategy
- Outlook
- Appendices



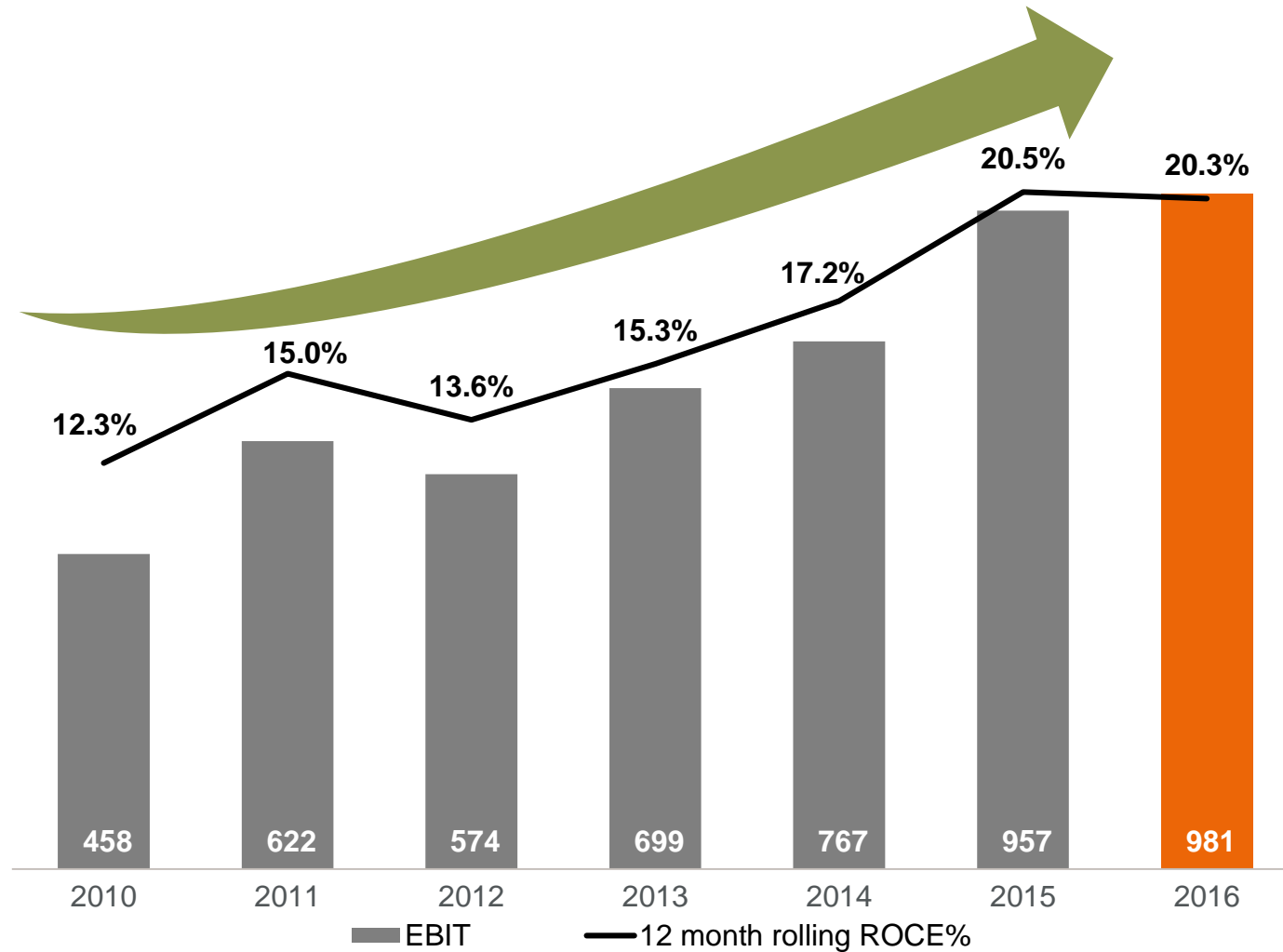
Highlights



- Strong financial performance
 - Underlying operating profit up 3%
 - Cash generated from operations up 10%
 - ROCE of 20.3%
- Capital projects delivering growth
 - €50 million incremental contribution to operating profit in 2016 from completed investments
 - Strong expansionary capital investment pipeline: over €800 million in major projects approved and in progress
- Four acquisitions totalling €185 million, expanding our packaging interests
- Recommended full year dividend of 57 euro cents per share, up 10% on prior year

Building on track record of strong growth in profitability

A track record of strong growth in profitability



Since 2010:

- ROCE% up 800 bps
- EBIT up 114%, CAGR of 13.5%

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Operating financial highlights

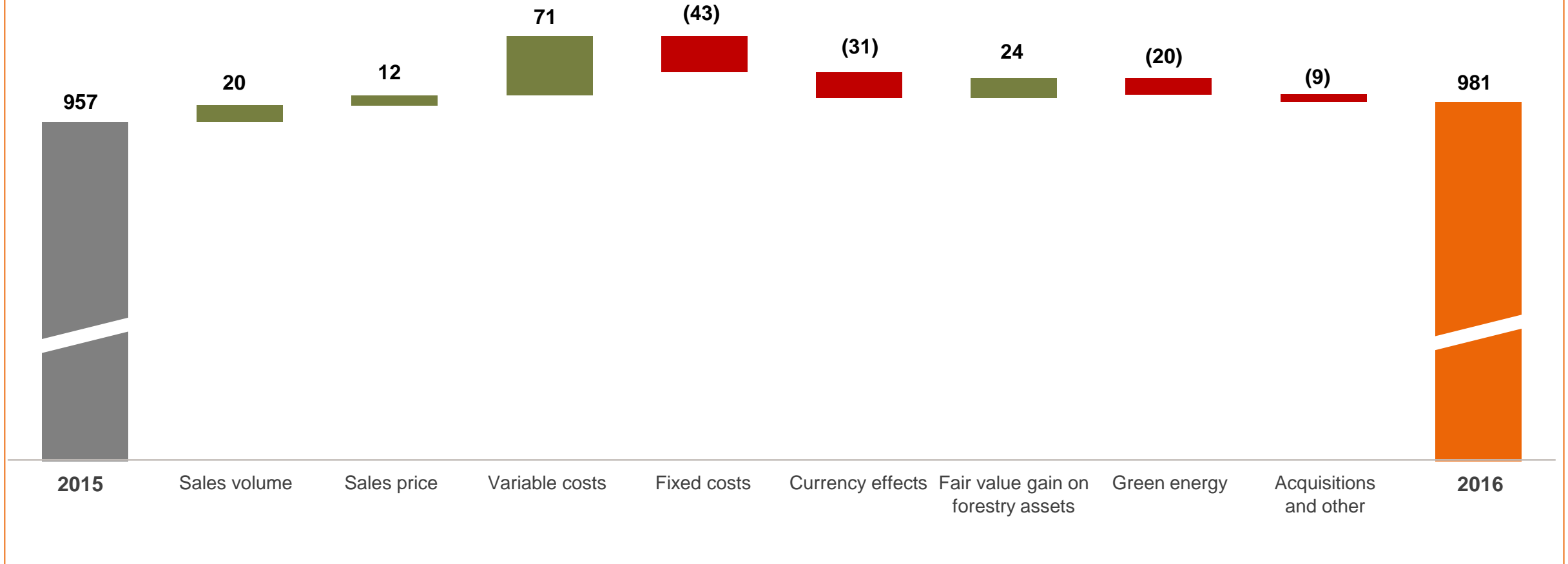


€ million	2016	2015	% change	H2 2016	H1 2016	H2 2015
Group revenue	6,662	6,819	(2%)	3,350	3,312	3,360
Underlying EBITDA	1,366	1,325	3%	652	714	654
% Margin	20.5%	19.4%		19.5%	21.6%	19.5%
Underlying operating profit	981	957	3%	452	529	467
% Margin	14.7%	14.0%		13.5%	16.0%	13.9%
Group ROCE	20.3%	20.5%		20.3%	21.2%	20.5%

Underlying operating profit development



€ million

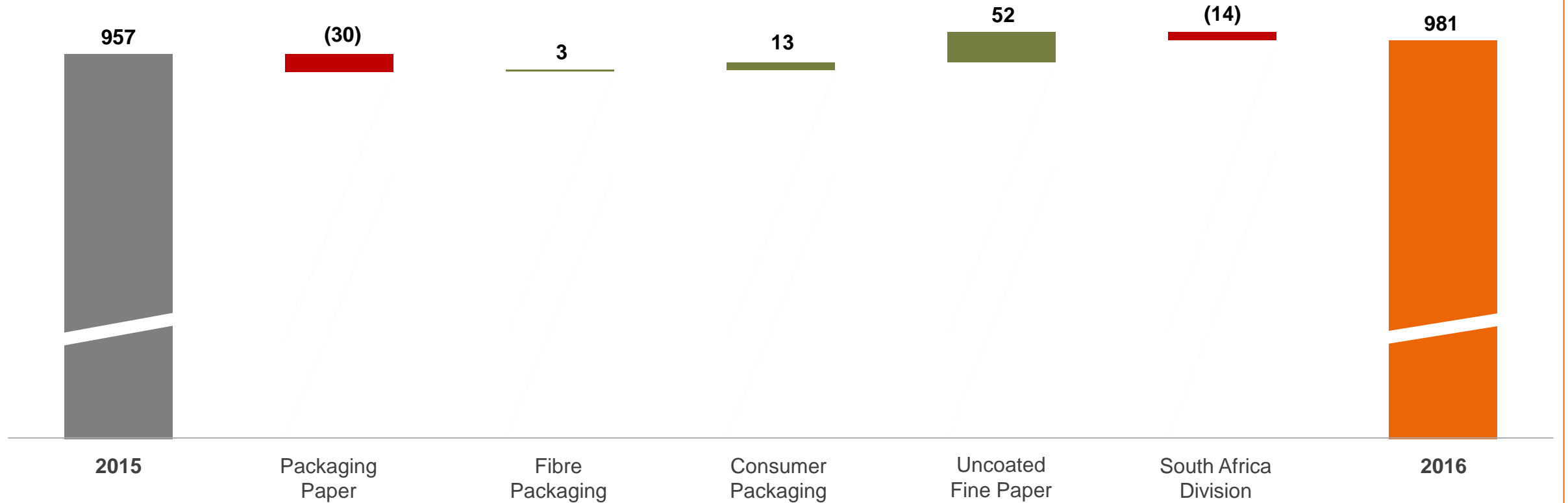


Volume growth, efficiency gains and lower input costs drive profitability

Divisional operating profit development



€ million



Financial review

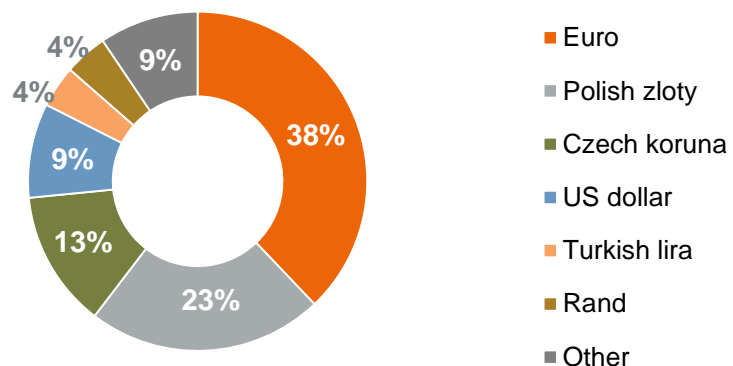


€ million	2016	2015	% change	H2 2016	H1 2016	H2 2015
Underlying operating profit	981	957	3%	452	529	467
Net underlying finance costs	(101)	(105)	4%	(54)	(47)	(46)
Net profit from associates	1	1	-	1	-	1
Underlying profit before tax	881	853	3%	399	482	422
Tax before special items	(166)	(161)	(3%)	(74)	(92)	(79)
Total non-controlling interests	(48)	(45)	(7%)	(21)	(27)	(24)
Underlying earnings	667	647	3%	304	363	319
Special items (after tax and non-controlling interests)	(29)	(47)		(29)	-	(11)
Reported profit after tax and non-controlling interests	638	600	6%	275	363	308
Basic earnings per share (euro cents)	131.8	124.0	6%	56.8	75.0	63.7
Underlying earnings per share (euro cents)	137.8	133.7	3%	62.8	75.0	65.9

Interest expense and net debt

€ million	2016	2015	% change
Net debt	1,383	1,498	8%
Average net debt	1,476	1,650	11%
Net interest expense (before capitalised interest)	92	103	11%
Effective interest rate	6.2%	6.3%	
Committed facilities	2,497	2,002	
Of which undrawn	812	598	
Net cash position	377	36	
Net debt/12-month trailing EBITDA (times)	1.0	1.1	

Currency split of net debt €1,383 million



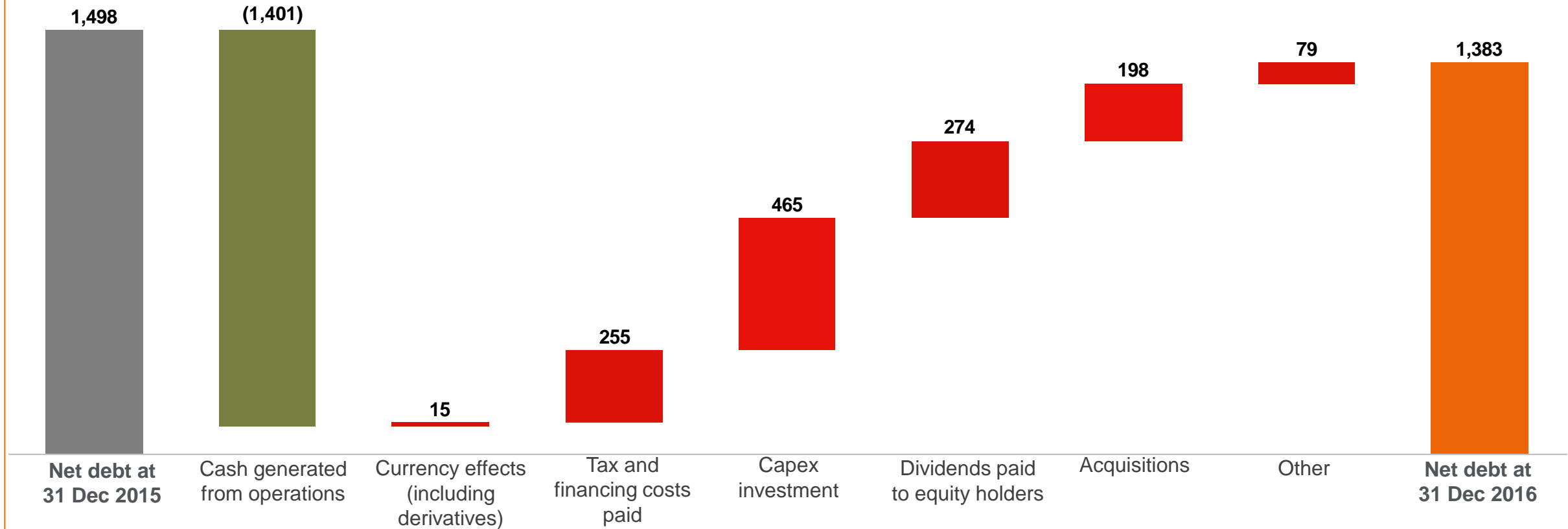
- Finance costs down on lower average net debt levels
- Net debt down €115 million:
 - Reflecting strong cash generation
 - After ongoing capital investment programme, €185 million in acquisitions and growing dividend
- Investment grade credit ratings unchanged
- €500 million 1.5% eight-year Eurobond issued in April 2016
 - Extends maturity profile and ensures ample liquidity
- €500 million Eurobond maturing in April 2017 to be redeemed from undrawn committed facilities and available cash

Strong, stable financial position provides flexibility to pursue value creating opportunities

Cash flow effects – movement in net debt

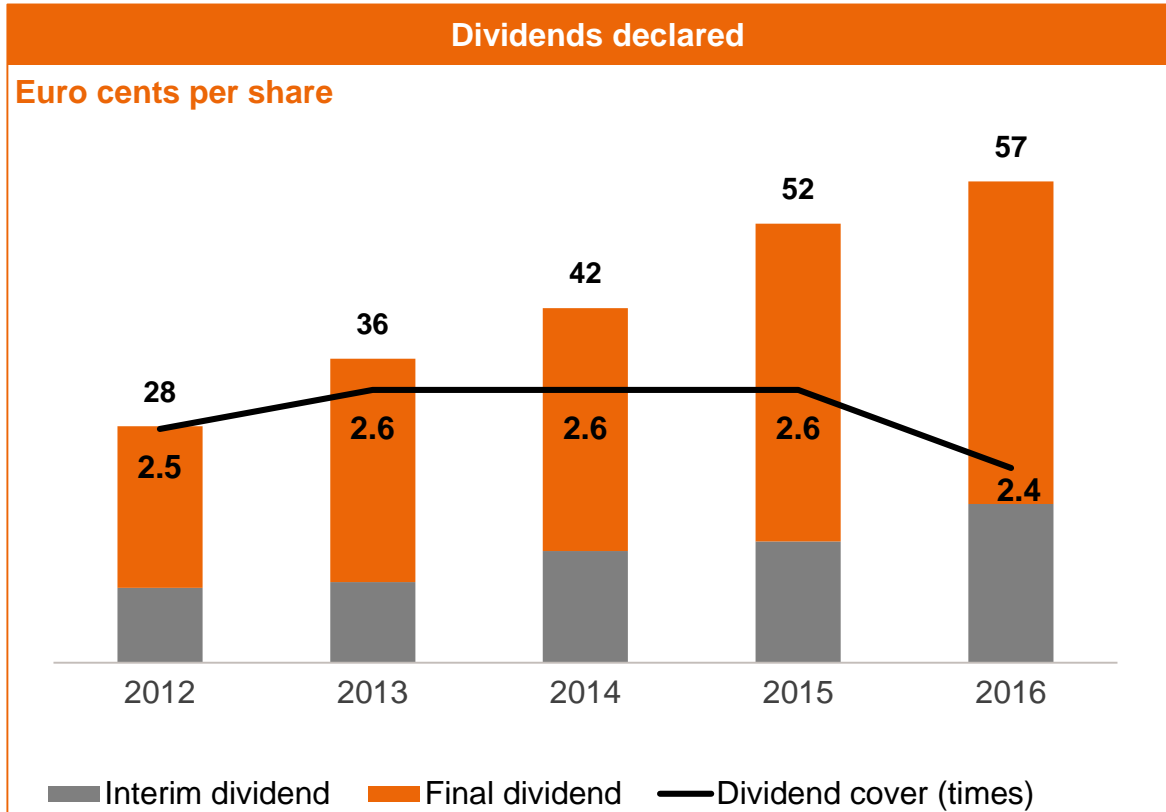


€ million



Strong cash generation allows for deleveraging after capital investments, acquisitions and growing dividends

Dividends



- Mondi's dividend policy aims to offer shareholders long term dividend growth within a target dividend cover range of two to three times underlying earnings on average over the cycle
- Given the Group's strong financial position and the Boards' stated objective to increase distributions to shareholders through the ordinary dividend within the bounds of the cover policy, the Boards have recommended an increase in the final dividend to 38.19 euro cents per share, giving a full year dividend of 57 euro cents per share, up 10% on prior year

Compound annual growth rate in dividend over past five years of 19%

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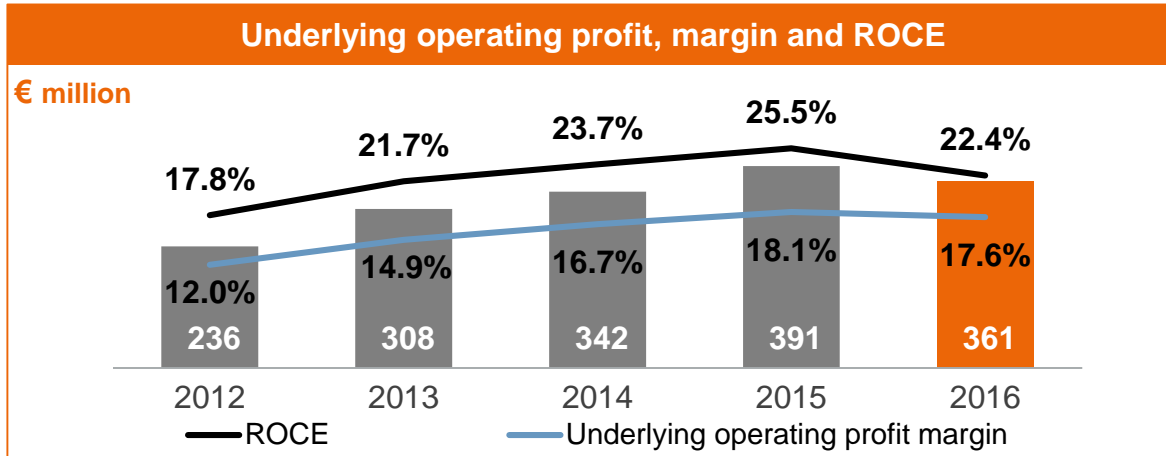
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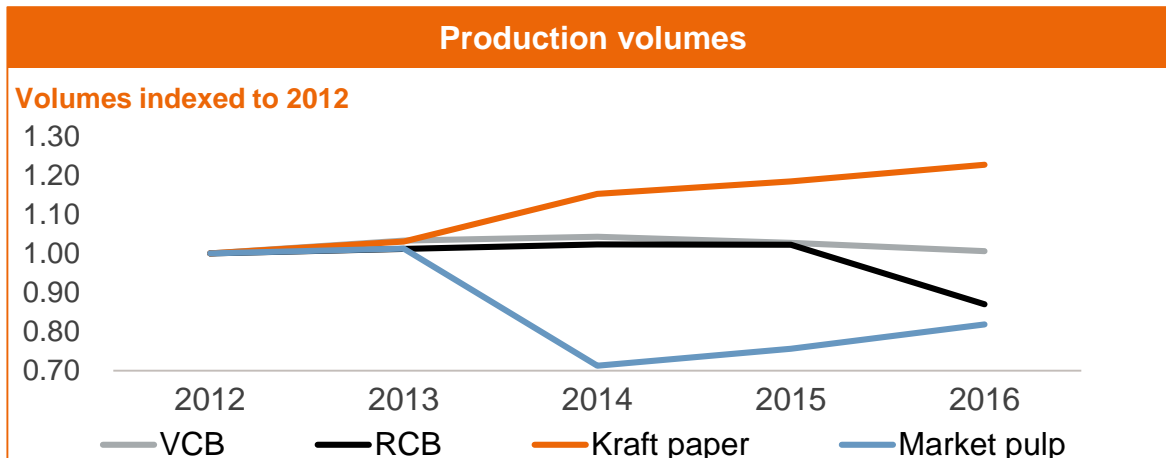
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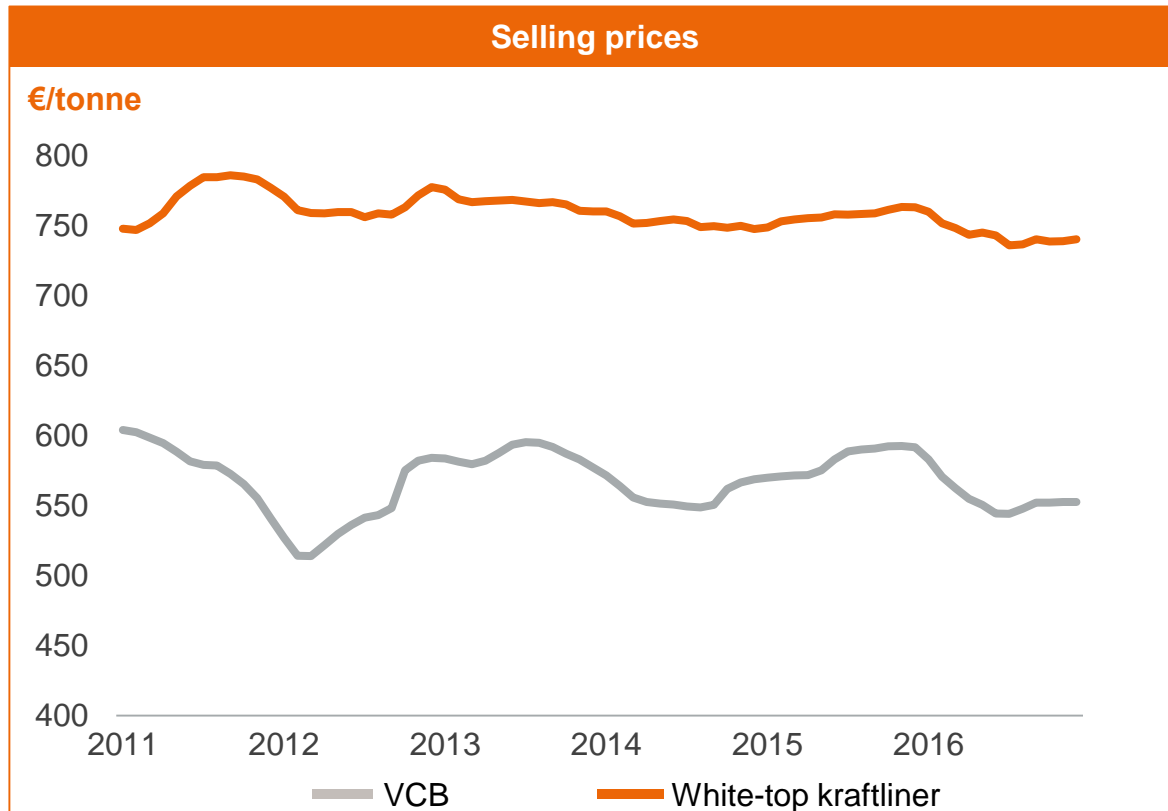
Packaging Paper



- Underlying operating profit down 8% on prior year
 - Lower average selling prices
 - Lower green energy prices
- Partly offset by
 - Like-for-like sales volume growth
 - Benefits of completed capital investments
 - Lower energy costs
 - Improved productivity
 - Strong cost control through ongoing cost savings initiatives
 - Lower average raw material and energy costs



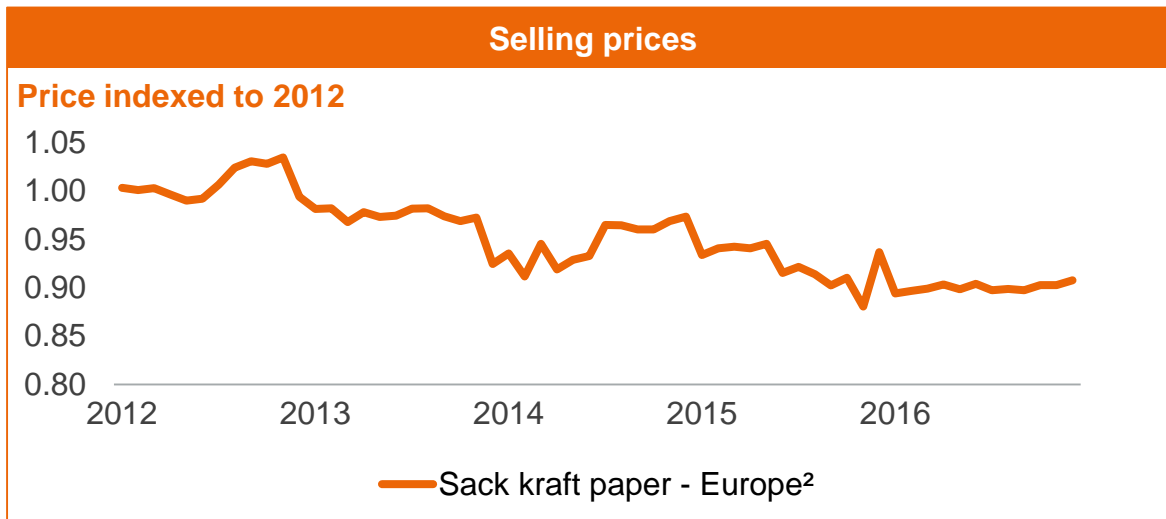
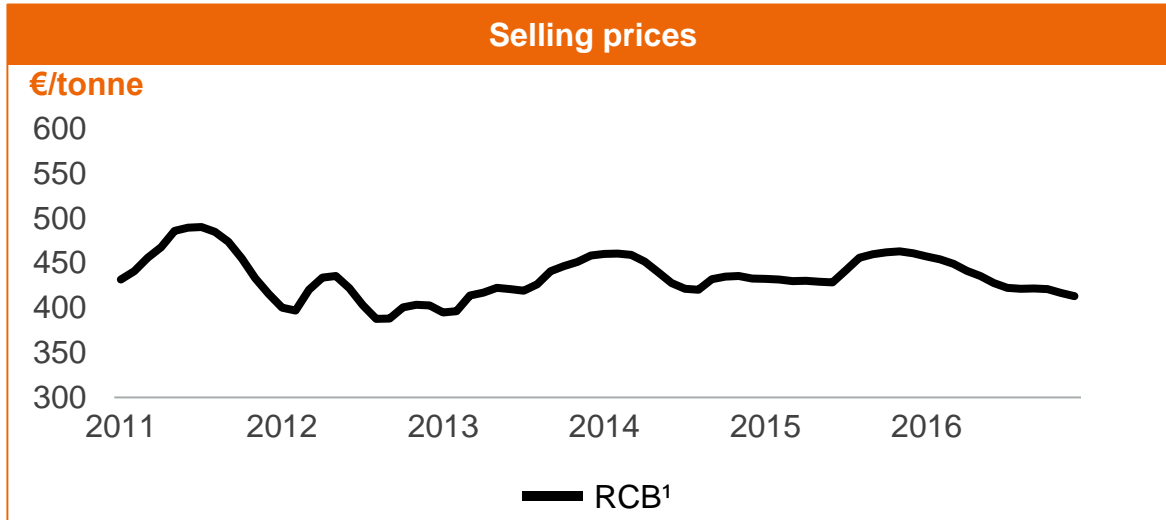
Packaging Paper | industry fundamentals



Virgin containerboard (VCB)

- Solid European demand growth around 3.5-4.0%
- Supply side increases from
 - Ramp up of newly installed capacity in Europe
 - Increased imports due to weak emerging market currencies
 - Limited new supply into 2017
- Average 2016 European benchmark selling prices
 - Kraftliner brown down 5%
 - White-top kraftliner down 2%
- Price increase of €20/tonne for unbleached kraftliner implemented across Europe in August 2016 – good demand and strong order position
- Recent price movements in Europe
 - Price increase of €50/tonne on unbleached grades from March 2017
 - €50/tonne announced on all remaining grades effective beginning Q2 2017
- In Russia, price increases for white-top kraftliner implemented beginning 2017

Packaging Paper | industry fundamentals



Recycled containerboard (RCB)

- Growth in European demand estimated at 2-2.5%
- Average 2016 European benchmark selling prices down 3%
- Net industry capacity expansions in 2017 of around 850 ktpa ($\pm 3\%$), expected to be matched by demand growth
- Price increase of €40/tonne from February 2017
- Further €40/tonne announced from March 2017

Sack kraft paper

- Average European selling prices down 5-6% year-on-year
- Price increases of 3-4% implemented beginning 2017
 - Strong demand improvement, particularly in export markets
 - Supply disruptions

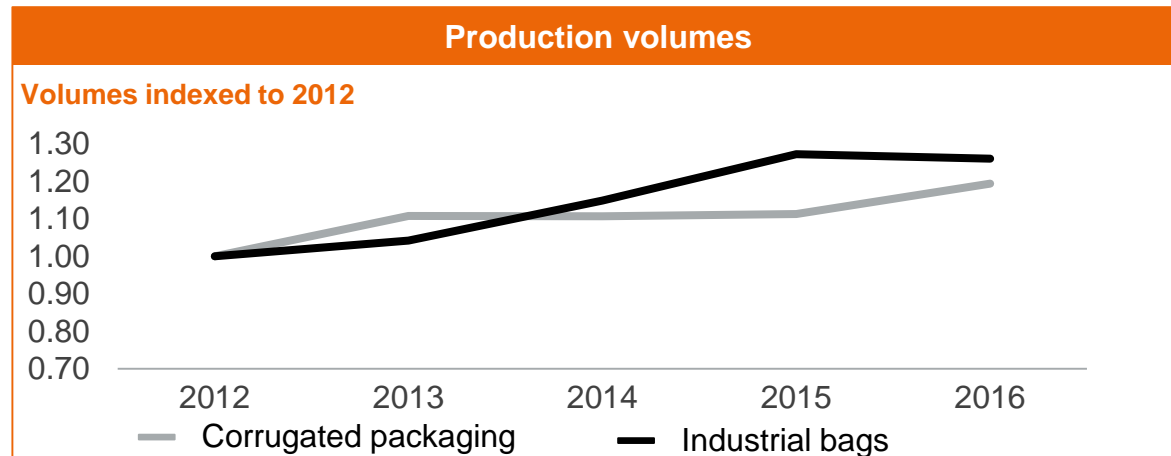
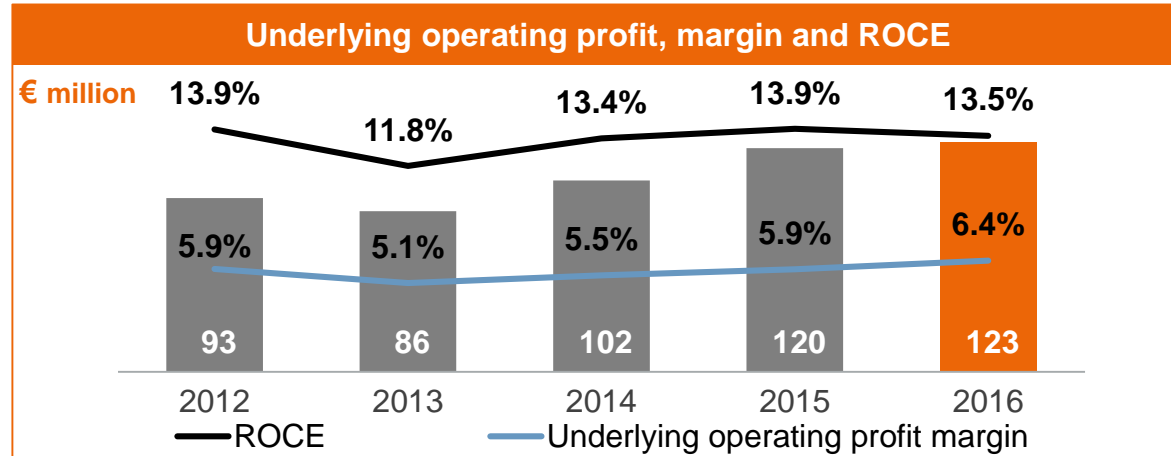
Speciality kraft paper

- Good demand growth

¹ Source: FOEX Indexes Ltd

² Source: Mondi

Fibre Packaging



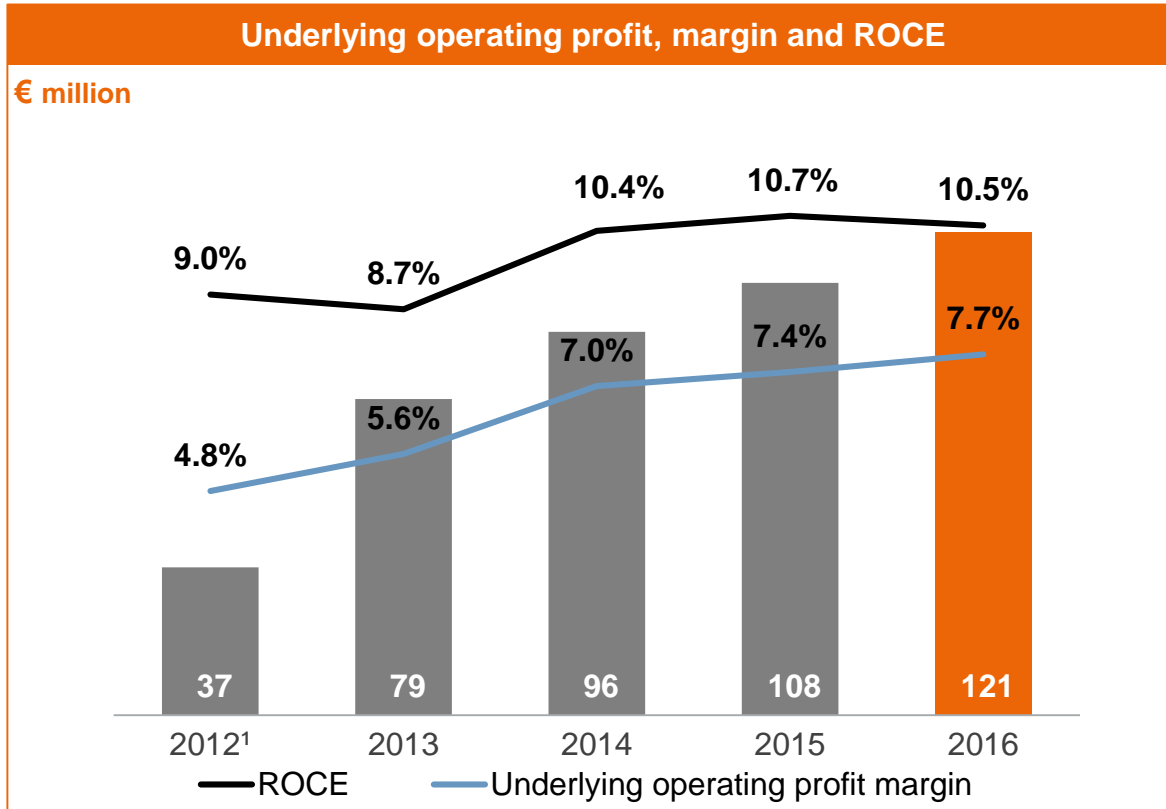
Corrugated Packaging

- Good volume growth, mainly in Czech Republic and Germany
 - Turkey impacted by political turbulence
 - Russian embargo impacts Polish exports of fresh fruit and vegetables
- Benefited from acquisitions in Russia and Poland
- Reduced input costs, productivity gains achieved
- Negative currency impacts from the weaker Turkish lira and Polish zloty
- Capital investments contribute to improved performance

Industrial Bags

- Good market growth in Europe and Middle East
- Challenging market conditions in the US and CIS
- Benefits from cost savings and restructuring and rationalisation activities
- Negative currency impacts – due to weaker Mexican peso

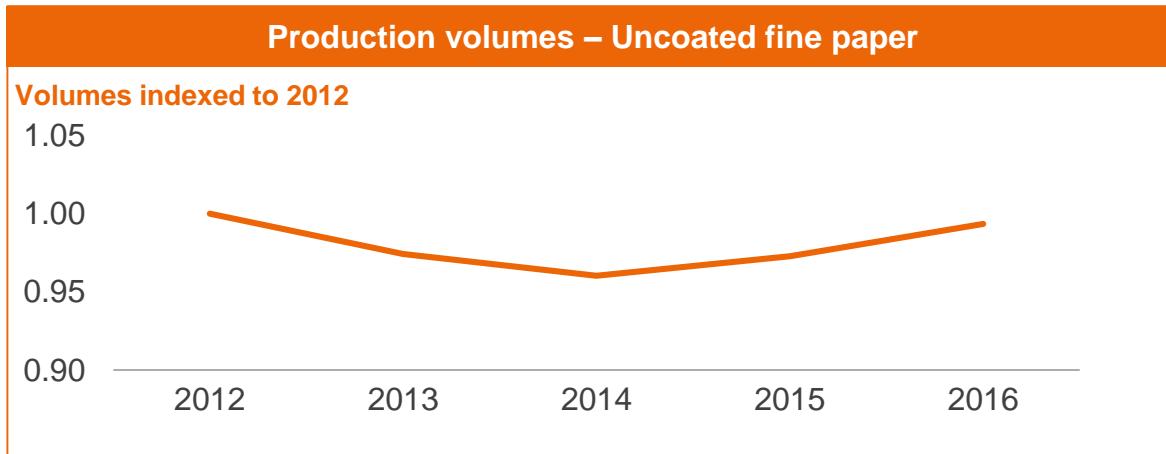
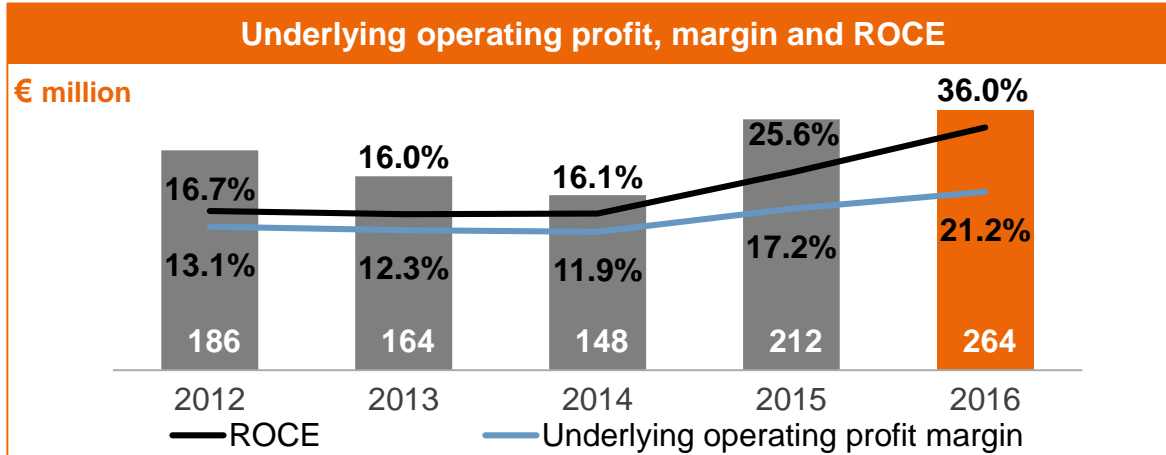
Consumer Packaging



- Underlying operating profit up 12% on prior year
- Strong volume growth in higher value-added segments
 - Improved margins, well positioned for further growth
- Supported by
 - Integration of 2015 acquisitions and realisation of synergies
 - Debottlenecking of plants and site specialisation
 - Optimise production
 - Cost savings and waste reduction
- Acquisitions of Kalenobel (Turkey) and Uralplastic (Russia) in H2 2016, and Excelsior Technologies (UK) in February 2017
 - Increase exposure to high-growth, high value-added segments
 - Enhance product offering
- Restructuring of US release liner business, including planned closure of one site

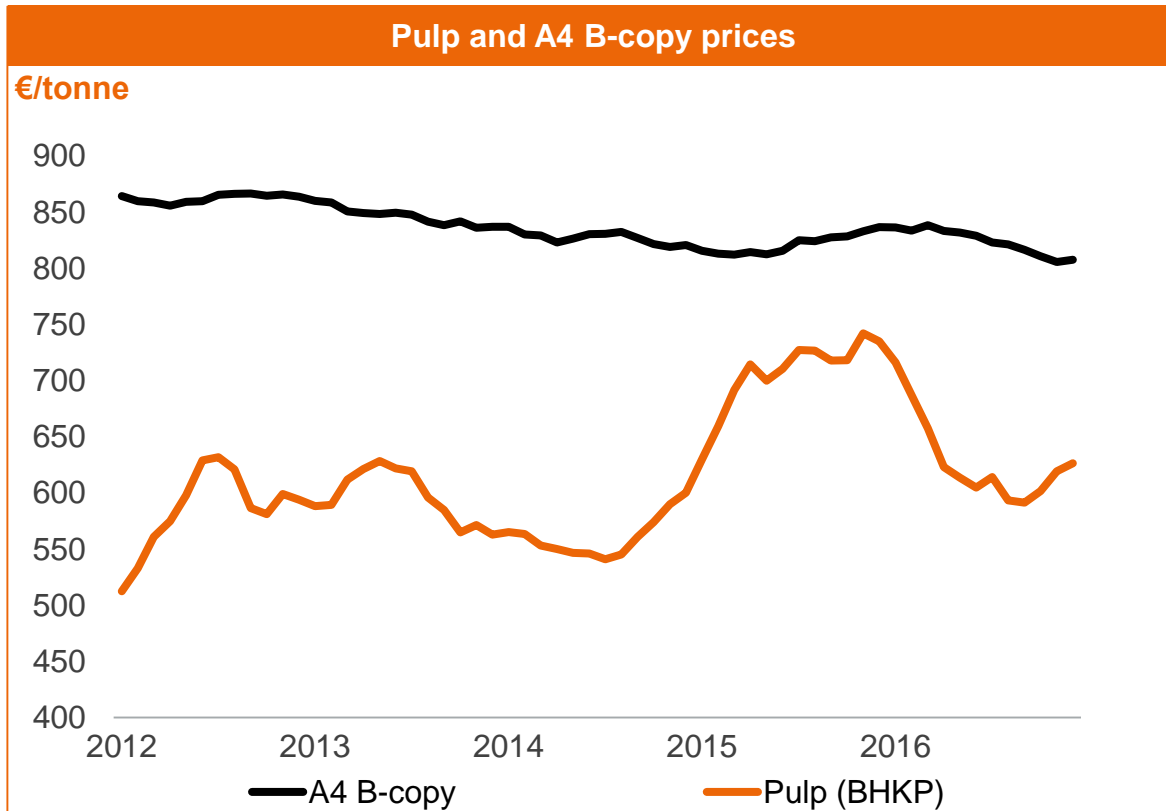
¹ Excludes €14 million one-off costs relating to Nordenia acquisition

Uncoated Fine Paper



- Exceptional performance
 - ROCE of 36%
 - 25% increase in underlying operating profit
 - Despite lower average European prices in the second half
- Domestic price increases in CIS markets and strong focus on productivity and efficiency
- Sales volumes up 1% despite declining market
- Good cost control
 - Lower wood and energy costs
 - Commercial excellence initiatives offset inflationary cost pressures
- Lower euro pulp costs (down 11%) benefit Neusiedler (Austria) operations
- Negative translation effects from weaker rouble

Uncoated Fine Paper | industry fundamentals



Demand

- European market contraction of 3-4% in 2016
 - Average rate of decline from 2014-2016 is 1-2%, in line with expected long-term trend
- CIS region stable

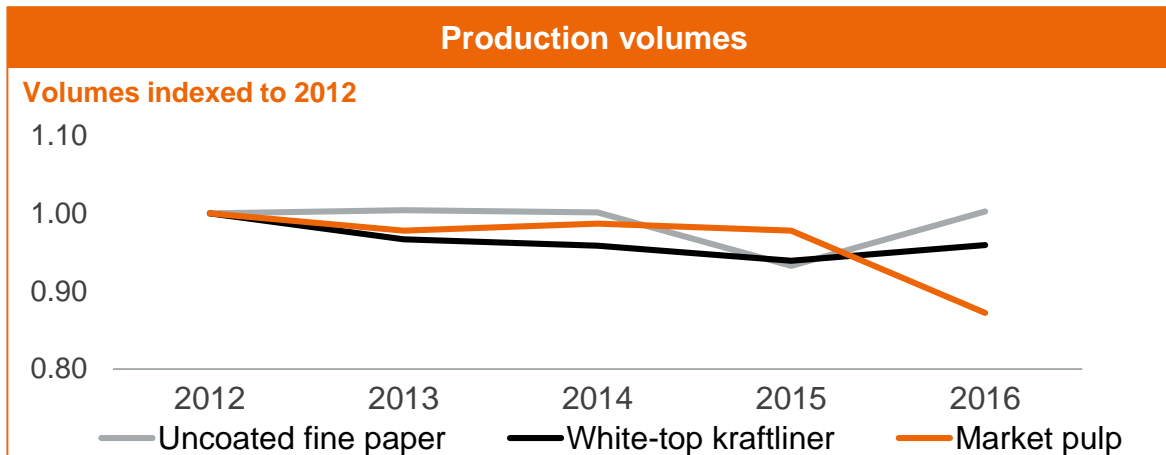
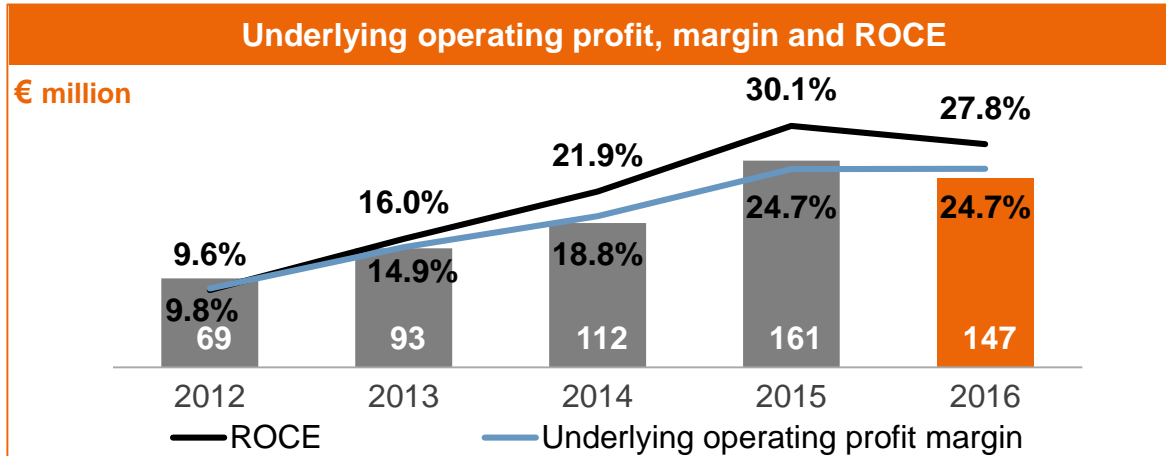
Supply

- Increased imports due to US import tariffs offset benefits of capacity rationalisation in 2015

Prices

- 2016 average benchmark pricing in Europe in line with prior year, but down 2% in second half
 - Q1 2017 price increase in Europe of 5-7% announced in certain grades, on the back of improving demand
- Higher average selling prices in Russia in 2016
 - Q1 2017 increasing imports due to stronger rouble

South Africa Division



- ROCE of 27.8%, with underlying operating profit down 9% on prior year
- Benefited from
 - Higher average domestic selling prices
 - Positive currency effects from the weaker rand
 - Higher fair value gain on forestry assets (€24 million)
- Offset by sharply lower average pulp export prices
- Good cost control
 - Focus on improving productivity, driving efficiencies and reducing waste
 - Offsetting
 - Inflationary pressure on labour and electricity costs
 - Higher wood costs, mainly due to forestry revaluation
 - Currency impacts on imported materials

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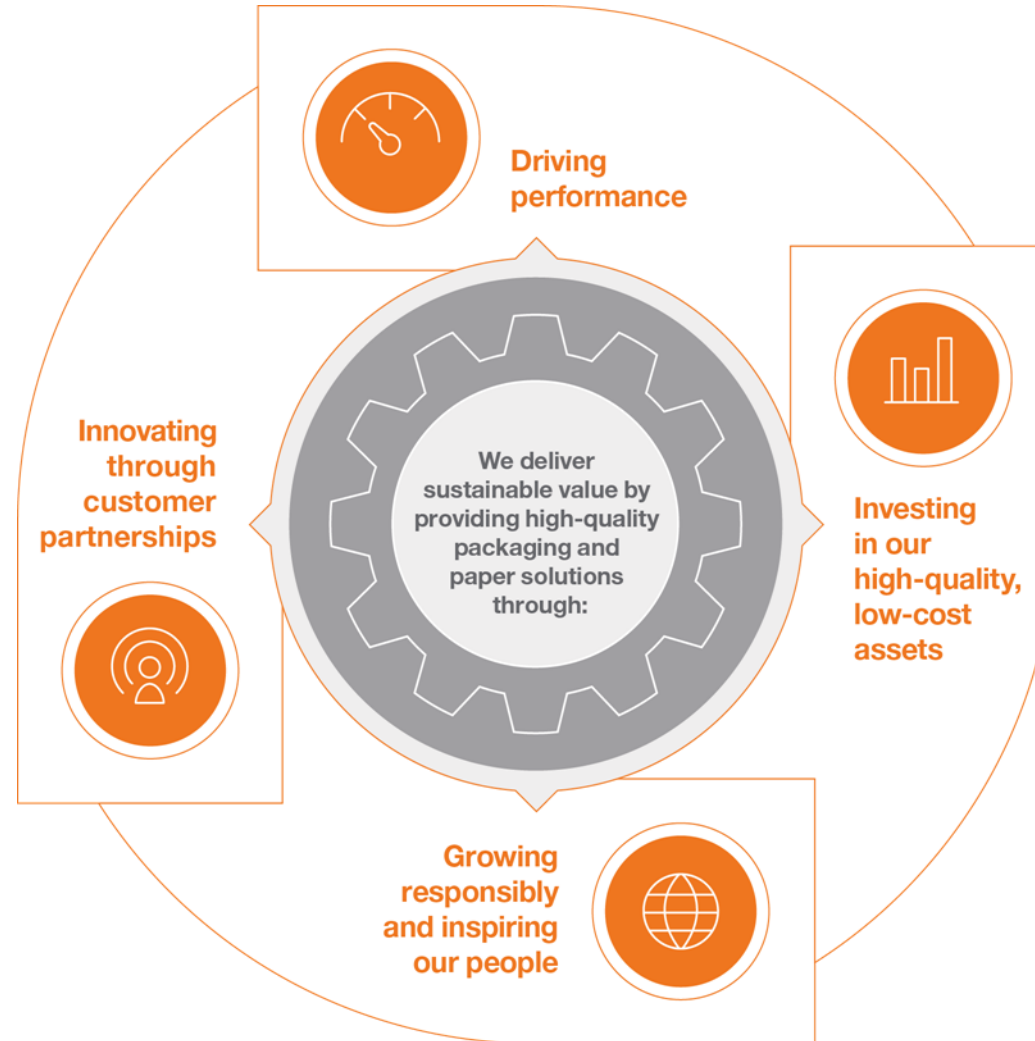
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Creating sustainable value



How we are delivering on our strategy – some examples



Driving performance to optimise quality, productivity and efficiency



- ✓ Good progress in optimising recently commissioned projects, debottlenecking and site specialisation
- ✓ Production records on 19 of our pulp and paper machines
- ✓ Continue to invest in upgrading quality processes and improving our quality culture
- ✓ Investments in asset management and maintenance processes

Investing in our high-quality, low-cost assets to keep us competitive



- ✓ 4 acquisitions expand Consumer and Corrugated Packaging footprint
- ✓ Świecie mill expansion nearing completion
- ✓ Upgraded woodyard at Richards Bay operation
- ✓ Strong capital investment pipeline

Partnering with our customers to develop innovative solutions



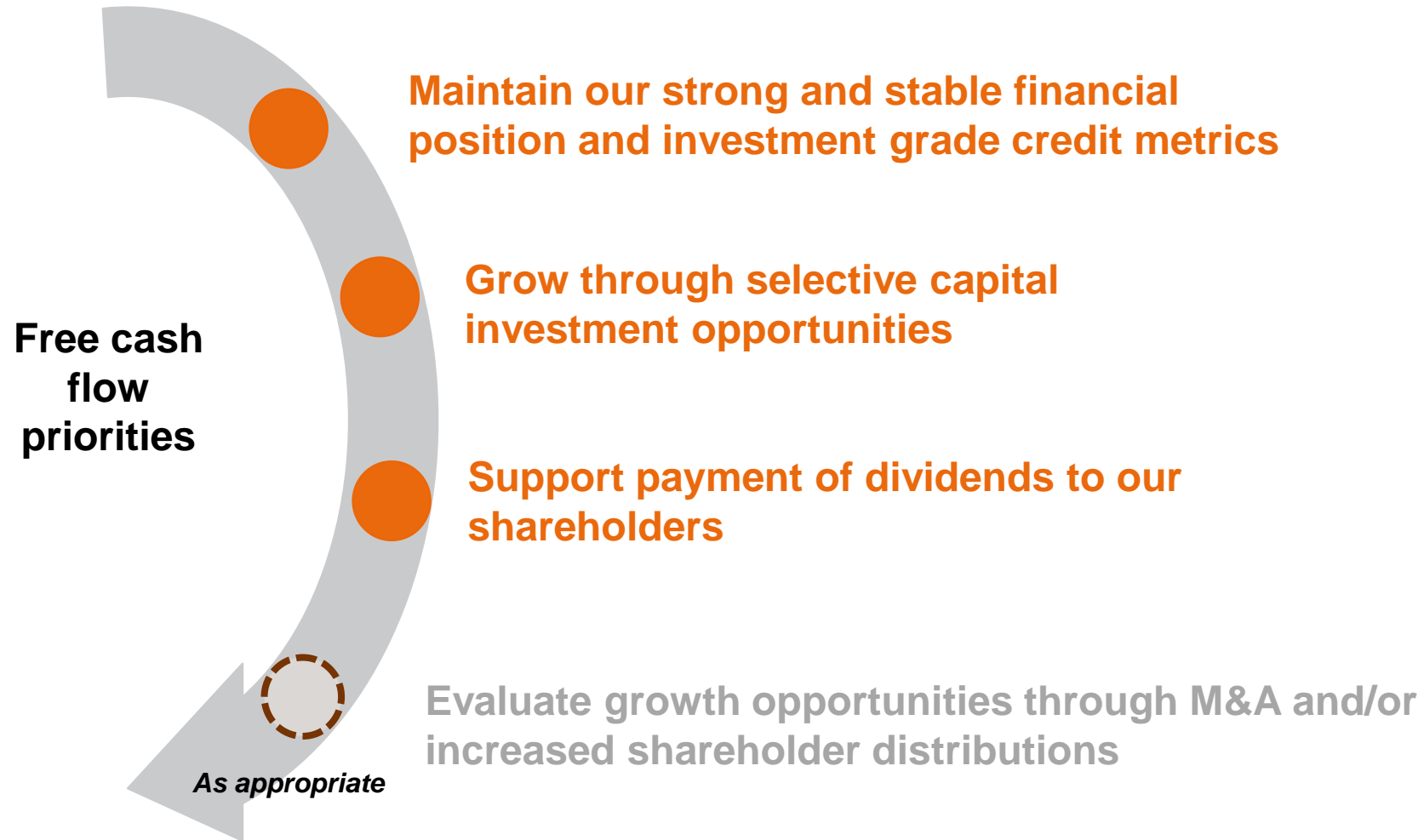
- ✓ New products launched and incremental improvements to existing portfolio
- ✓ Expanded marketing of new products into US markets
- ✓ Mondi4Me initiative in UFP to improve customer experience

Growing responsibly and inspiring our people for long-term success



- ✓ No fatalities or life-altering injuries in 2016
- ✓ Talent development programmes and investment in training for first time leaders
- ✓ Focus on improving communication, recognition and collaboration
- ✓ Implemented Growing Responsibly model, defining our sustainability commitments to 2020

Our free cash flow priorities



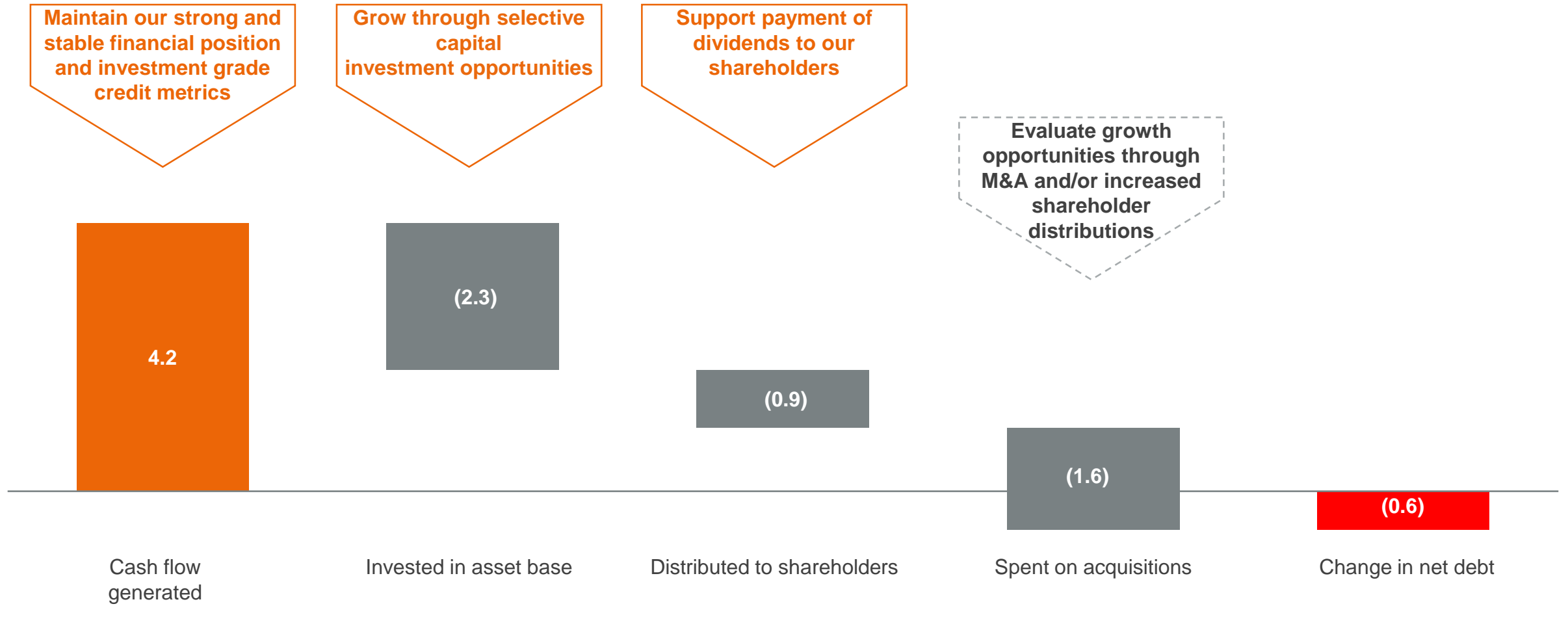
A strong financial position provides flexibility to pursue growth options

Cash flow priorities – our progress over the last five years



2012-2016 cumulative free cash flow

€ billion

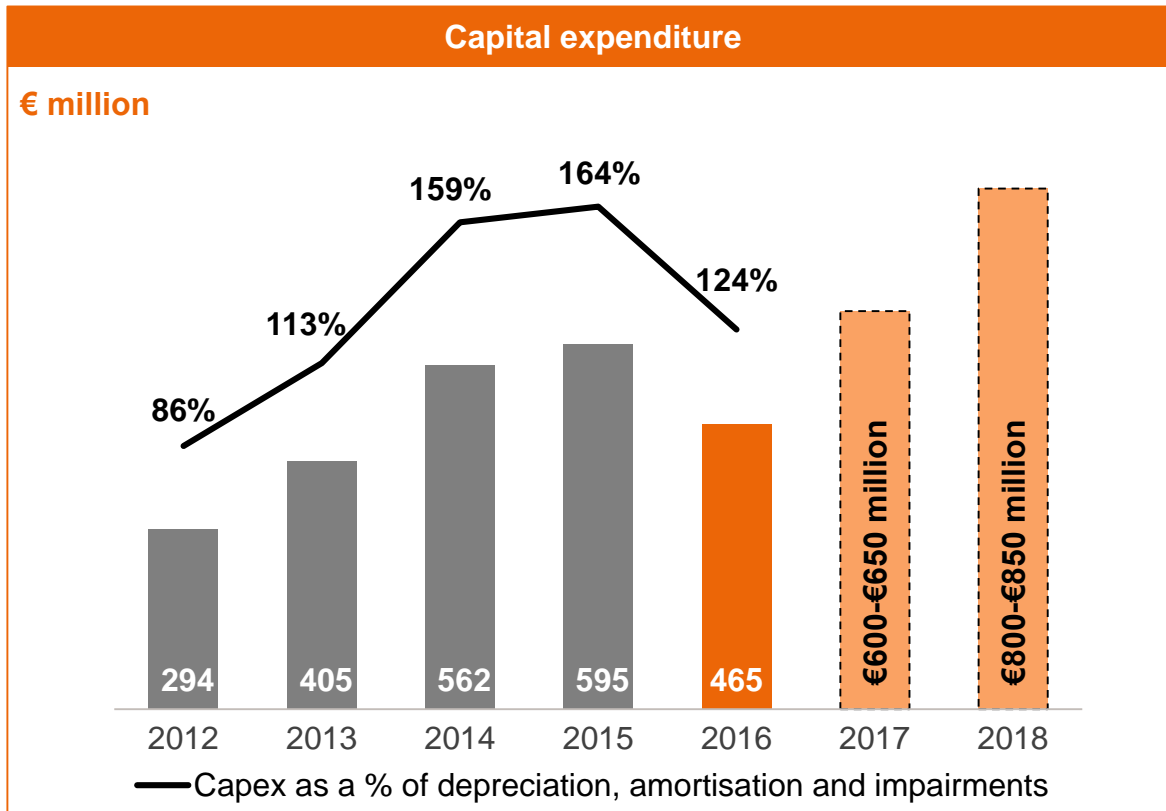


Consistent, clear strategic focus



	Packaging Paper	Fibre Packaging	Consumer Packaging	Uncoated Fine Paper	South Africa Division
Net segment assets	<p>€1,760m</p>	<p>€1,006m</p>	<p>€1,270m</p>	<p>€851m</p>	<p>€731m</p>
Capex 2012-2016	€910m	€435m	€360m	€373m	€243m
Capex as a % of depreciation 2012-2016	172%	136%	118%	81%	115%
Acquisitions 2012-2016	<p>±€400 million</p> <ul style="list-style-type: none"> • Świecie minorities and power plant (2012) • Kraft paper of Graphic Packaging in the US (2014) 	<p>±€300 million</p> <ul style="list-style-type: none"> • 2 Duropack plants (2012) • Industrial bags business of Graphic Packaging in the US (2014) • Intercell (2014) • SIMET S.A. (2016) • Lebedyan (2016) 	<p>±€900 million</p> <ul style="list-style-type: none"> • Nordenia (2012) • Kutno (2014) • Ascania (2015) • KSP (2015) • Kalenobel (2016) • Uralplastic (2016) 		

Growth options | Organic capital investments



- Completed major capital investments already contributing meaningfully
 - Delivered incremental operating profit of around €150 million over past three years, including €50 million in 2016
 - Incremental operating profit of around €30 million expected in 2017
- Strong pipeline of projects
 - 300 ktpa kraft top white machine at Ružomberok mill in Slovakia: €310 million
 - Replacement of recovery boiler and 90 ktpa machine glazed speciality kraft paper machine at Štětí: €470 million
- Capital expenditure expected to be in the range of
 - €600-€650 million in 2017
 - €800-€850 million in 2018

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Outlook



Our outlook for the business is positive. We have implemented or announced price increases in containerboard, sack kraft and uncoated fine paper grades, supported by good demand. We expect some inflationary cost pressures across the Group and a lower forestry fair value gain. Furthermore, we anticipate a more challenging trading environment in certain uncoated fine paper markets following price erosion in Europe over the course of 2016, combined with emerging market currency volatility. However, we expect to continue to benefit from contributions from our recently completed capital projects and acquisitions, together with steady organic growth in our downstream converting businesses.

Our consistent and focused strategy, robust business model and firm focus on operational excellence all continue to contribute to our performance. We remain confident of continuing to deliver industry-leading returns.

Q&A

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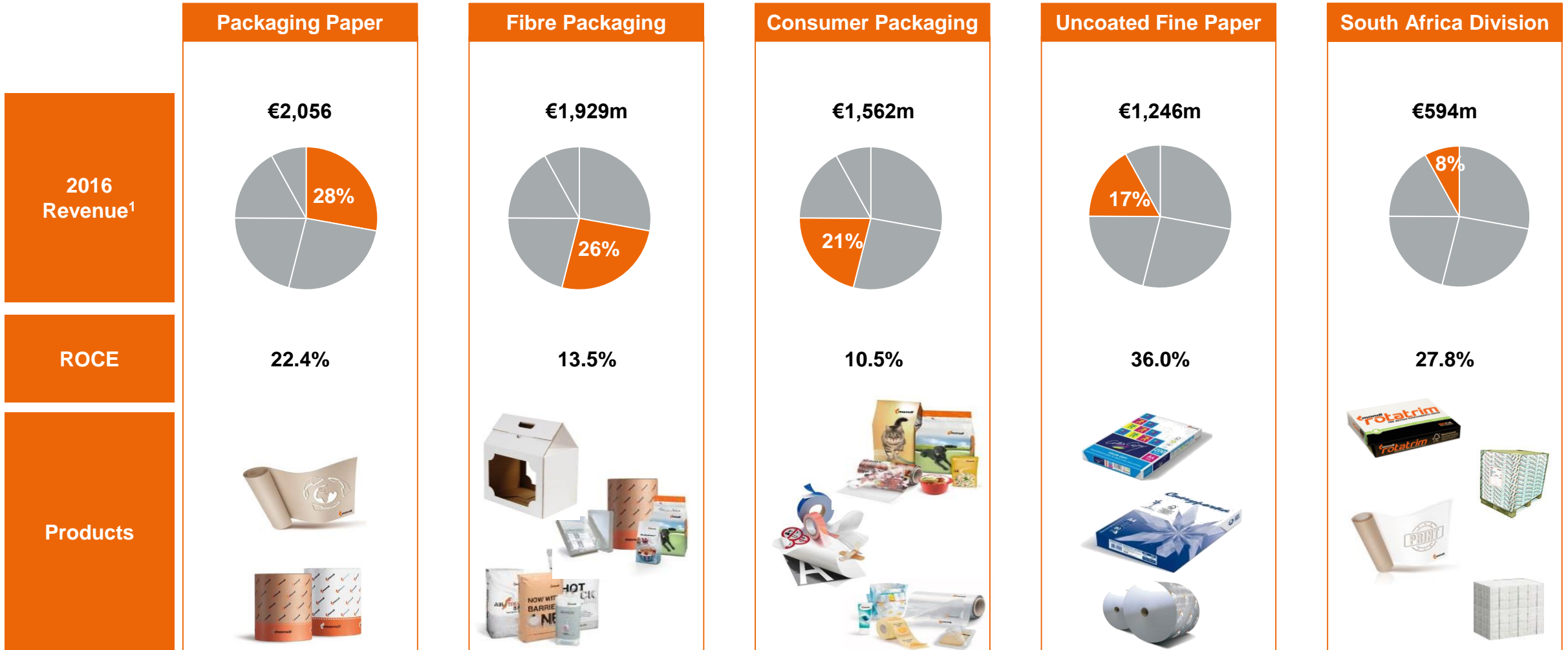
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Mondi at a glance

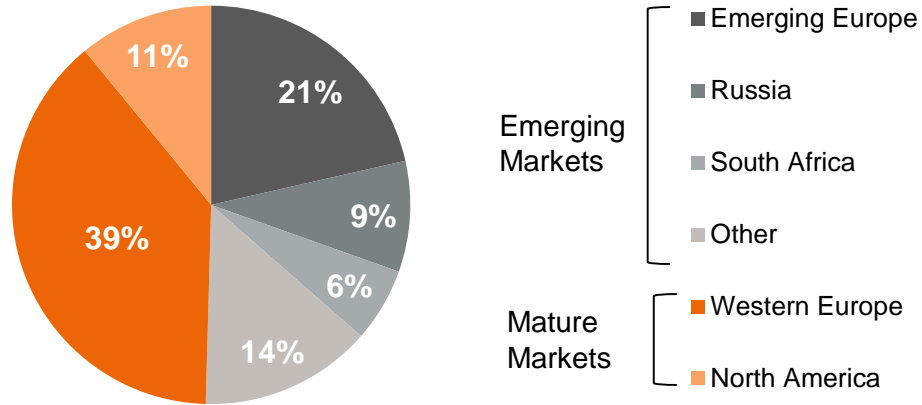


¹ Segment revenues, before elimination of inter-segment revenues

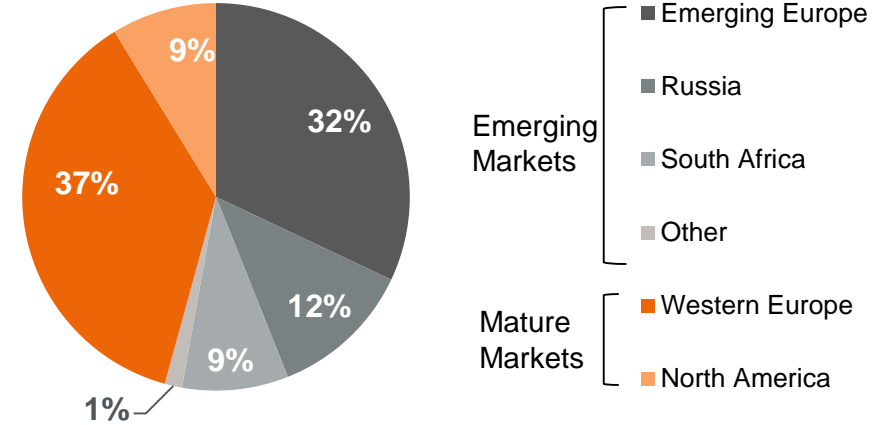
Strong global presence



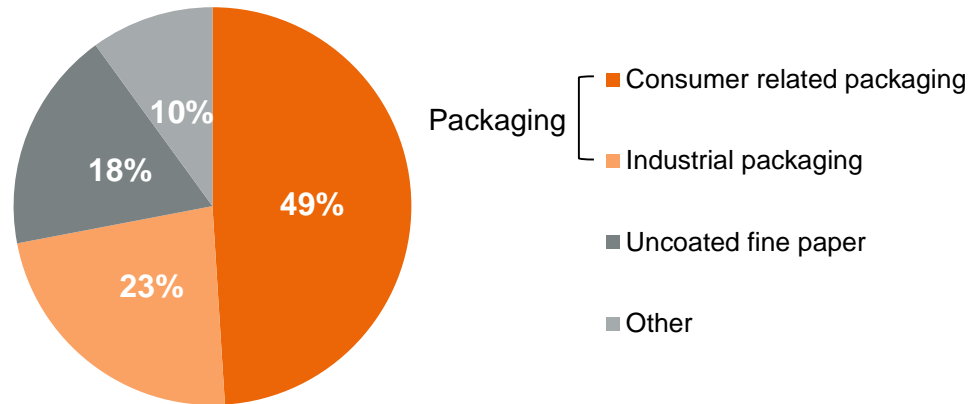
Sales by location of customer €6,662 million



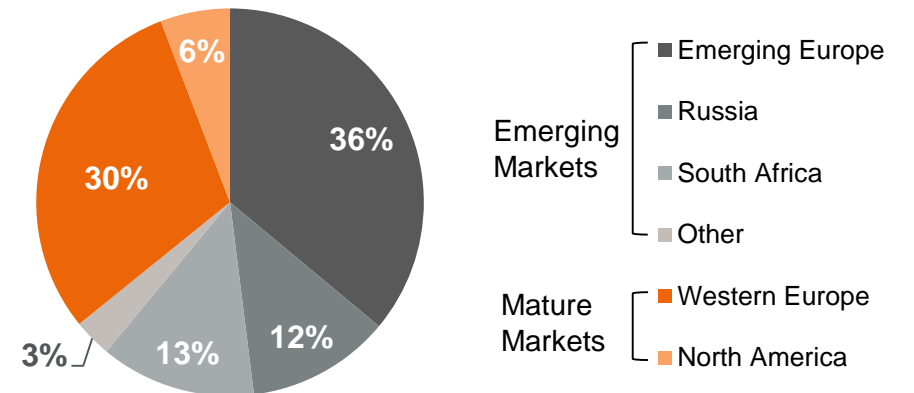
Sales by location of production €6,662 million



Product mix



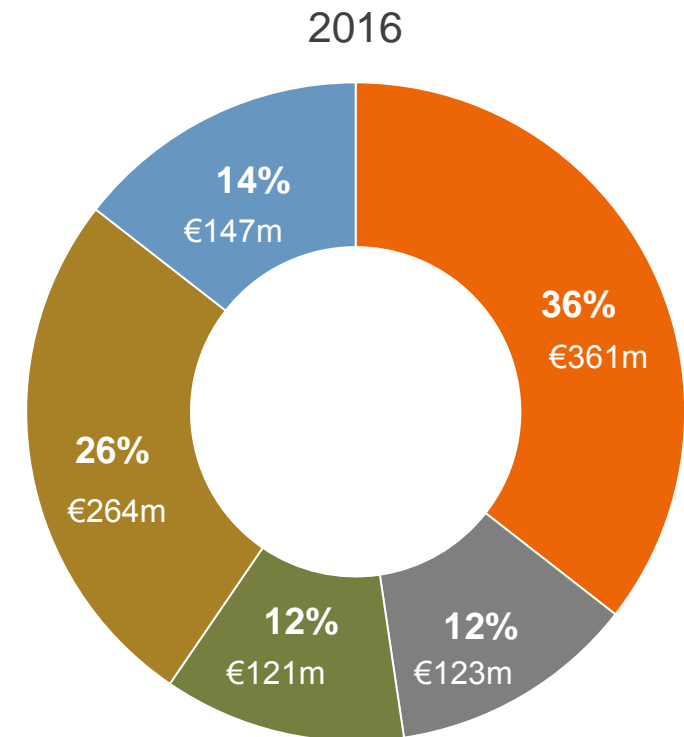
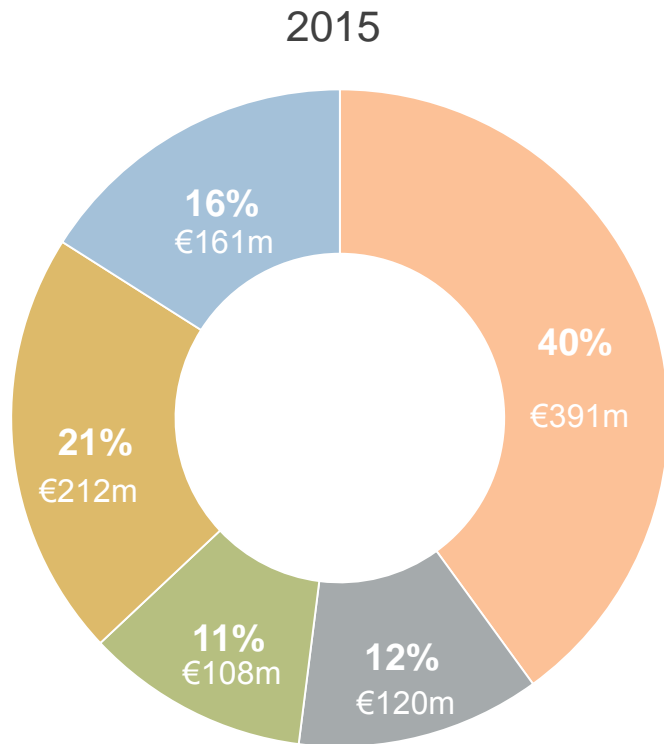
Operating net segment assets by geography €5,618 million



Divisional operating profit contribution



EBIT contribution by segment¹



■ Packaging Paper ■ Fibre Packaging ■ Consumer Packaging ■ Uncoated Fine Paper ■ South Africa Division

¹ Excludes Corporate costs of €35 million (2015: €35 million)

Responding to global market trends



Key market drivers

Demographics and economic development

- Increased demand for packaged goods in emerging markets
- Time-constrained consumers
- Consumers requiring smaller portion sizes and convenience features

Digitalisation and inter-connectedness

- Increasing demand for e-commerce solutions
- Multichannel brand communication requires more functionality of packaging
- Complex, longer supply chains: increased protection for goods in transit and extended shelf-life
- Increased need for transparency in how we do business

Modern consumers

- Need for packaging to convey brand values and promote product
- Requirement for sophisticated printing and haptic properties to enhance customer experience
- Changing retail landscape and cost pressures: shelf-ready packaging, point of sale displays

Focus on sustainability

- Desire for light-weighting and right-size packaging
- Fibre-based packaging that is recyclable, degradable and/or made from renewable sources
- Demand for flexible packaging driven by reduced material use; lower energy consumption and barriers to prevent food waste and enhance shelf-life

Our response

Investments

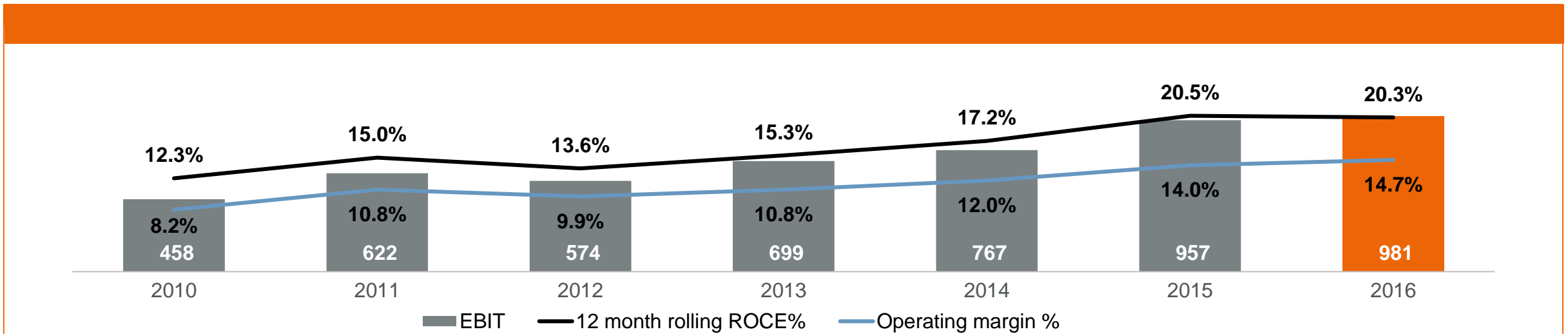
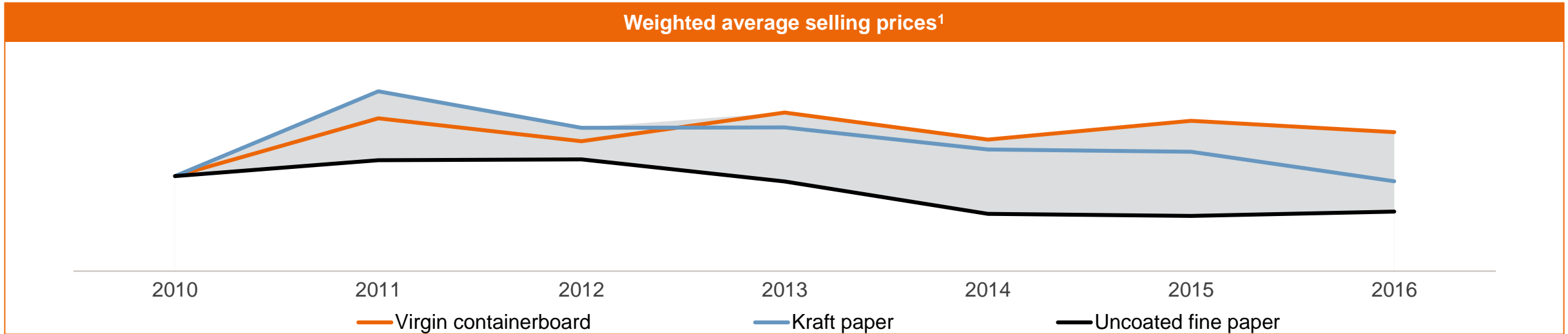
Our acquisitions and capital investment projects are centred on expanding our product range and geographic reach, reducing our environmental impact and providing innovative solutions to our customers

Product Innovation

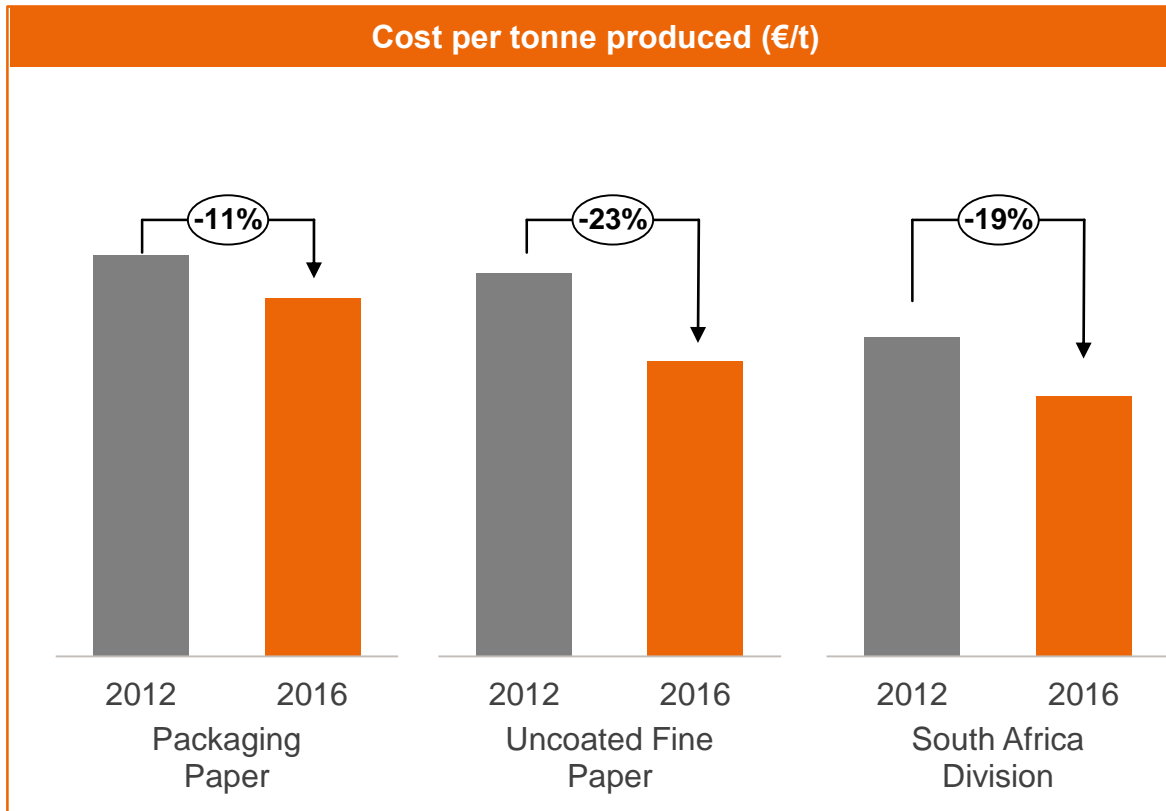
Continue to develop a portfolio of fibre-based and flexible packaging solutions, optimised for

- reduced portions and convenience
- e-commerce
- brand appeal and customer experience
- multi-barrier solutions that extend shelf-life
- light-weighting without sacrificing strength properties
- environmental responsibility

Building on a track record of success



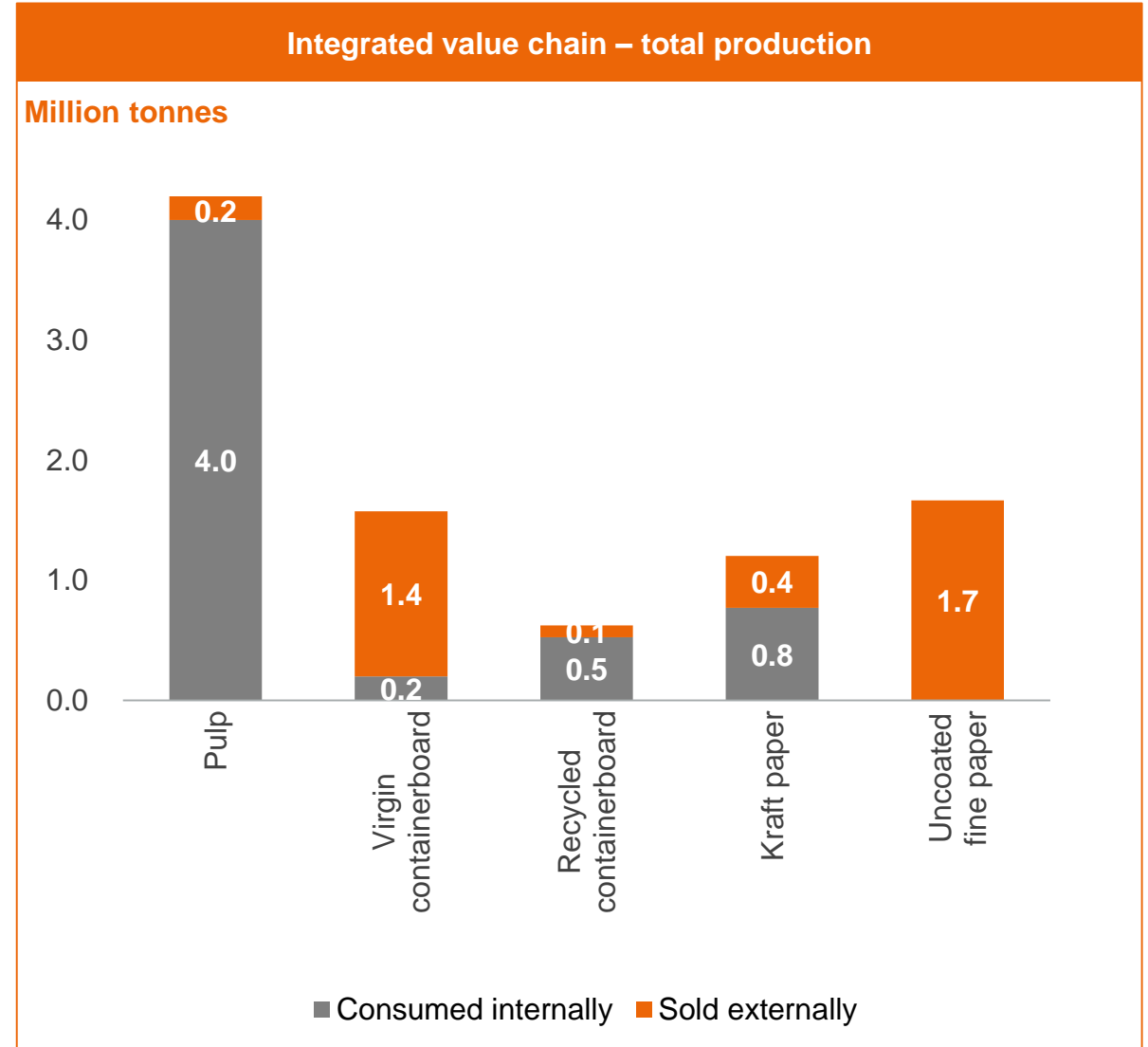
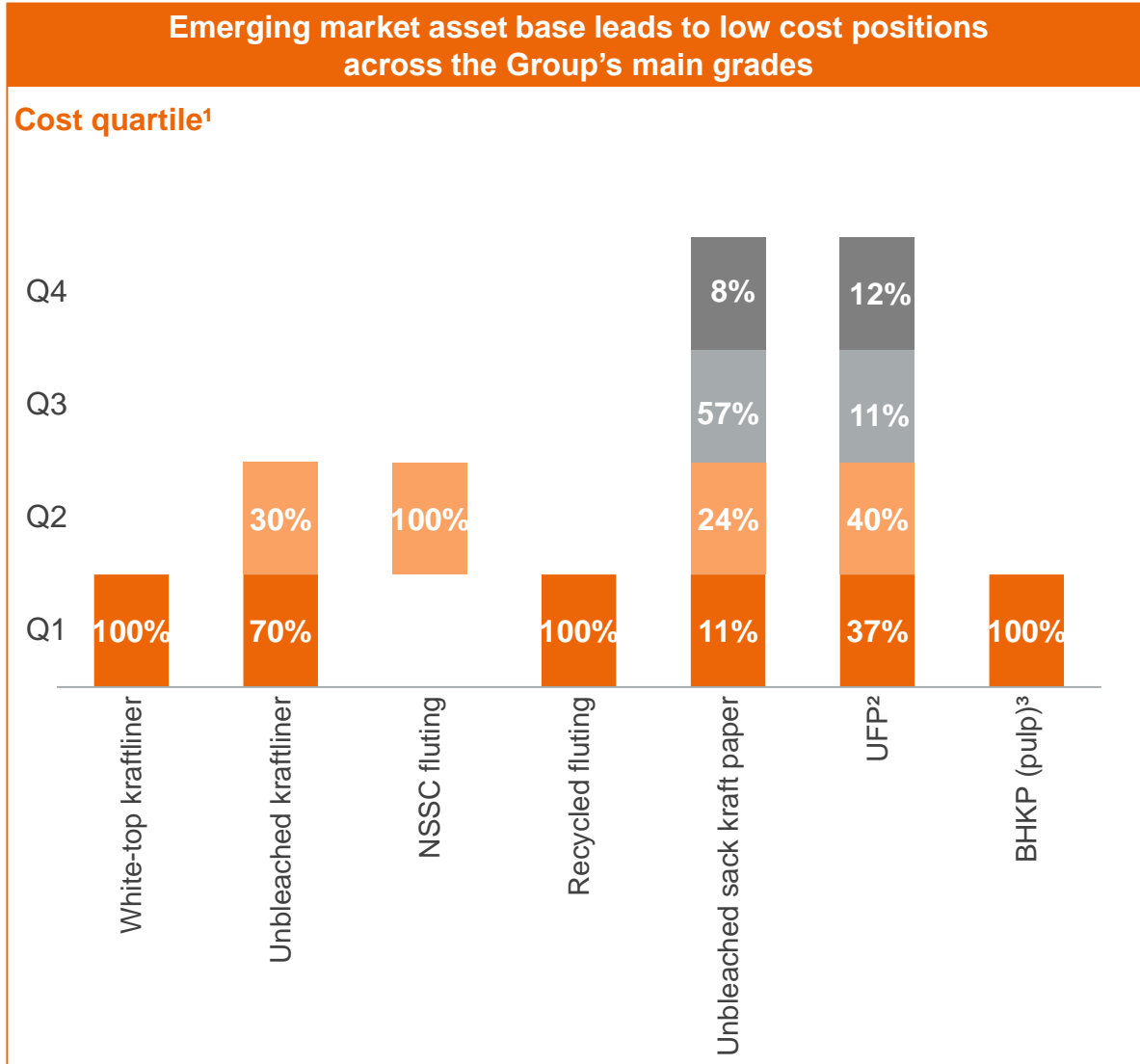
Continuing to strengthen our cost leadership position by investing in our low-cost, high-quality asset base



- Cost reductions driven by
 - Capital investment in major projects delivering cost and volume benefits
 - Rationalisation of high-cost capacity
 - Ongoing focus on operational efficiency
 - Exceeded target of 2% reduction in cash cost base per annum, offsetting inflationary pressures
 - Currency benefits due to emerging market currency weakness

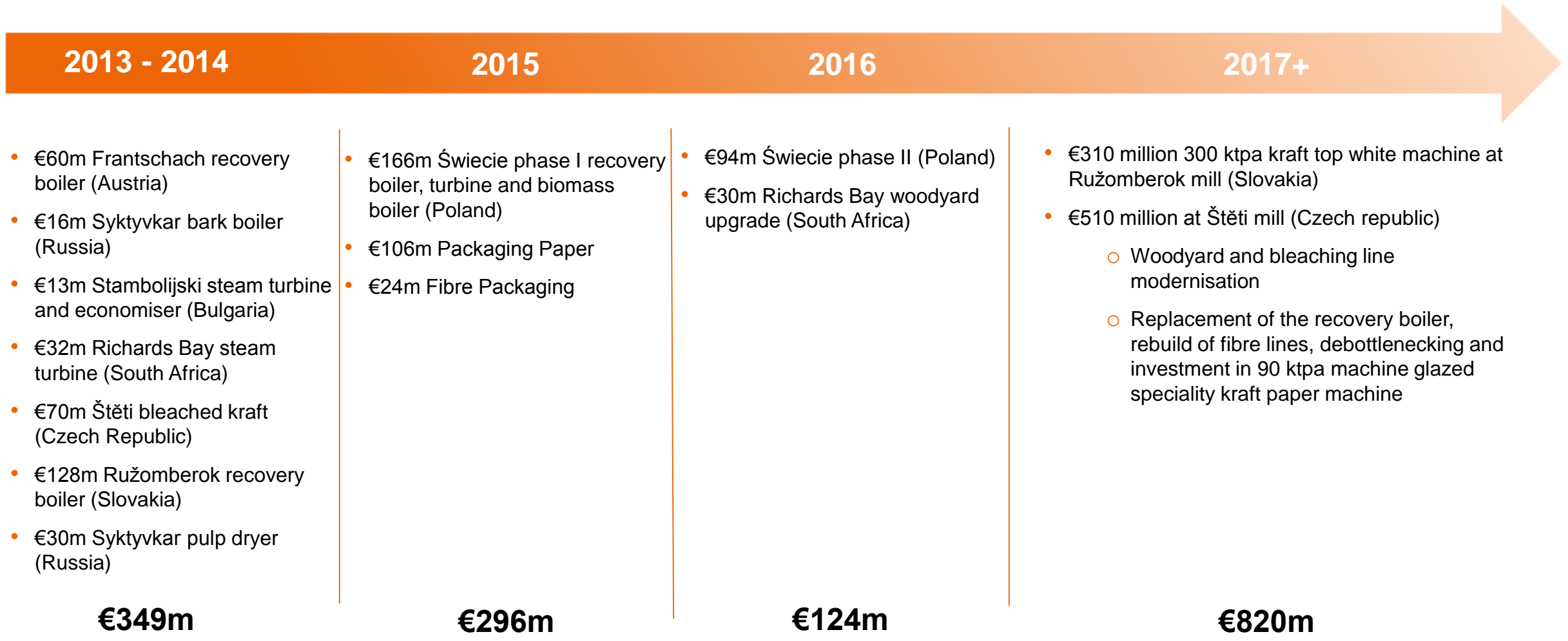
Structural improvements in cost base drive profit growth

Our integrated low-cost operations



¹ Delivered to Frankfurt except where noted | ² Includes specialities | ³ Delivered to Rotterdam
Source: RISI and Mondi estimates

Major project pipeline delivering strongly



€150 million incremental operating profit delivered from major projects in 2014-2016
€30 million incremental operating profit benefit expected in 2017

Expansionary capital investments in our existing business



Green Świecie, Poland - €260 million

- Phase I - installation of a new recovery boiler and turbine, and the replacement of two coal-fired boilers with a biofuel boiler (completed in 2015)
- Phase II - additional 100 ktpa of softwood pulp and 80 ktpa of lightweight kraftliner, ensuring full utilisation of the recovery boiler

Expected start-up Q1 2017



Ružomberok mill, Slovakia - €310 million Approved subject to permitting and incentives

- 300,000 tonne per annum kraft top white machine
- Debottlenecking pulp mill – increasing capacity by 100,000 tonnes per annum

Expected start-up mid 2019

Štěti Ecoflex, €470 million



Modernisation and expansion of the Štěti mill in the Czech Republic

Project description	The project consists of the installation of a new recovery boiler, the rebuild of the fibre lines, the debottlenecking of the paper machines and an investment in a new 90,000 tonnes per annum machine glazed speciality kraft paper machine
Benefits	<ul style="list-style-type: none">• Increased electricity self-sufficiency, lower energy costs and reduced environmental footprint of the mill• Increased pulp production of 130,000 tonnes per annum and lower pulp production costs per tonne• Debottlenecking of existing packaging paper machines providing total incremental production of 55,000 tonnes per annum• Additional capacity to produce 90,000 tonnes per annum of machine glazed speciality kraft paper to supply fast growing end-uses in flexible packaging and food service applications• Avoidance of maintenance capital expenditure over the next five years of around €105 million
Expected Start-up	<ul style="list-style-type: none">• New recovery boiler and rebuilt fibre lines - late 2018• New paper machine - first half of 2019
Conditions	Subject to obtaining approval for various tax incentives and necessary permitting

Growing our Corrugated Packaging interests through acquisitions



SIMET S.A. – April 2016 (Poland)

- Acquired a 100% interest for a consideration of €13 million on a debt and cash free basis
- Produces a wide range of flexo printed packaging. Mondi intends to expand and upgrade this operation to a high-efficiency, heavy-duty box plant, including the addition of a corrugator line for on-site board production
- Located in Grabonóg, near Poznań in Poland



Lebedyan – October 2016 (Russia)

- Acquired 100% of the outstanding share capital for a consideration of €41 million on a debt and cash free basis
- Lebedyan, about 400 km south of Moscow, produces a range of corrugated packaging trays and boxes for food and agricultural products including beverages, fruit and vegetables, poultry and dairy



Growing our Consumer Packaging interests through acquisitions



Kalenobel – July 2016 (Turkey)

- Acquired a 90% interest for a consideration of €90 million on a debt and cash free basis
- Focused on the manufacture of flexible consumer packaging for ice cream and other applications as well as aseptic cartons
- Headquartered in Istanbul, two production facilities in Kirklareli (around 150 km northwest of Istanbul)



Uralplastic – July 2016 (Russia)

- Acquired a 100% interest for a consideration of €41 million on a debt and cash free basis
- Manufactures a range of consumer flexible packaging products for food, hygiene, homecare and other applications
- Operates one plant near Ekaterinburg, in the Ural region of Russia



Excelsior Technologies Limited – February 2017 (UK)

- Acquired 100% of the outstanding share capital for a consideration of €38 million on a debt and cash free basis
- Vertically-integrated producer of innovative flexible packaging solutions, mainly for food applications, with a unique packaging technology for microwave steam cooking
- Two plants, located in Deeside (Northern Wales, UK) and Nelson (Lancashire, UK)



R&D – developing innovative and sustainable solutions for our customers in four key areas



Fibre-based materials

Derived from renewable resources



Printing

All our high speed inkjet papers carry the Mondri Green Range logo – a symbol of high environmental performance



Food safety

Protects against contamination and reduces food spoilage



Polymer processing

In response to customer needs



Making our products and processes better, smarter and more sustainable

Leading-edge innovation – limiting environmental impact



HYBRID^{PRO} bag

The best of both worlds



- Offers uncompromising weather protection
- Significantly extends shelf life of contents
- Innovative outer ply is a thick layer of high-density polyethylene
- Allows high-speed filling, with de-aeration twice as fast as a standard three-ply bag
- Eco-friendly solution: less grammage and easier recyclability

Enviro BarrierTM

Collaboration leads to innovation and awards



- A coated paper sack that is free of HDPE film
- 100% recyclable and 100% biodegradable
- Maintains moisture resistance
- A cost-effective, fit-for-purpose and fully sustainable alternative to paper sacks containing HDPE film

Leading-edge innovation – limiting environmental impact



IceBox



- Winning design in the Food category from Mondri Grünburg for transporting temperature-sensitive or chilled foods and beverages
- Retaining its 100% recyclable character, the packaging uses a special paper surface treatment – Mondri's Paratherm® barrier solution – which enhances the performance of the corrugated box for use in cooling and freezing conditions

Queen display



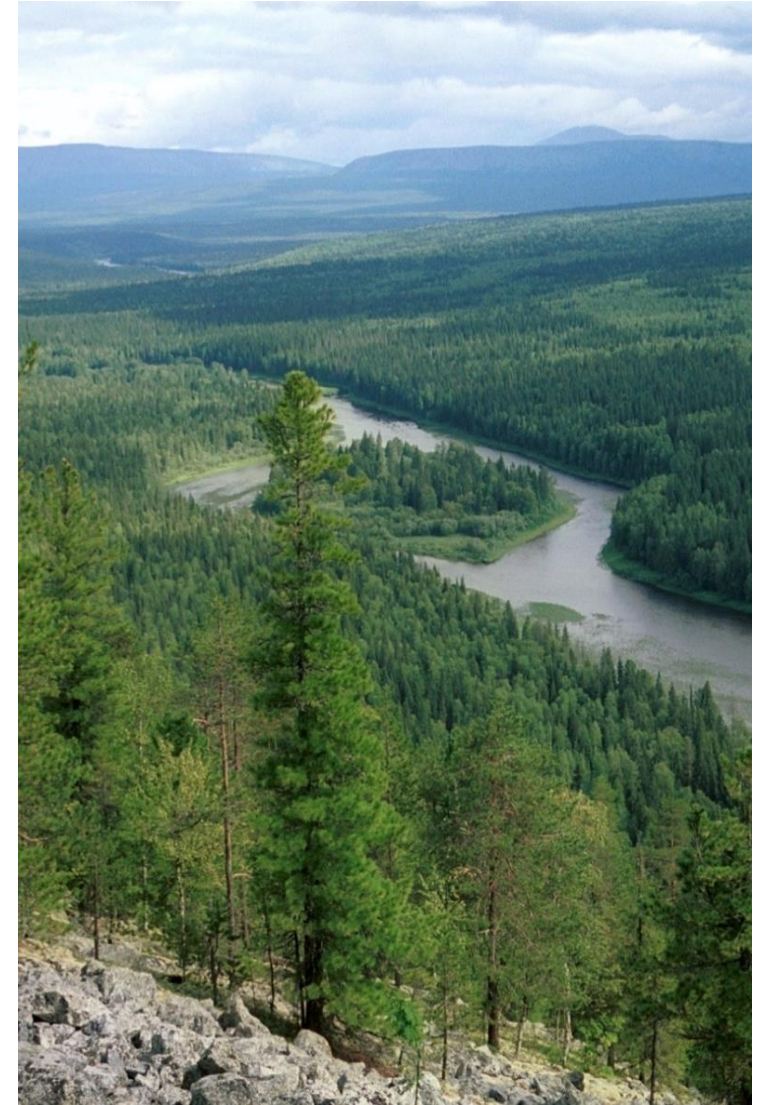
- Winning design in the Point of Sale category, designed by Mondri Tire Kutsan
- An innovative and environmentally-friendly concept for the floriculture sector
- Queen display prevents damage to delicate flowers during shipment and also works as an attractive display solution at point of sale
- The packaging uses 51% less material when compared to standard options

Growing responsibly



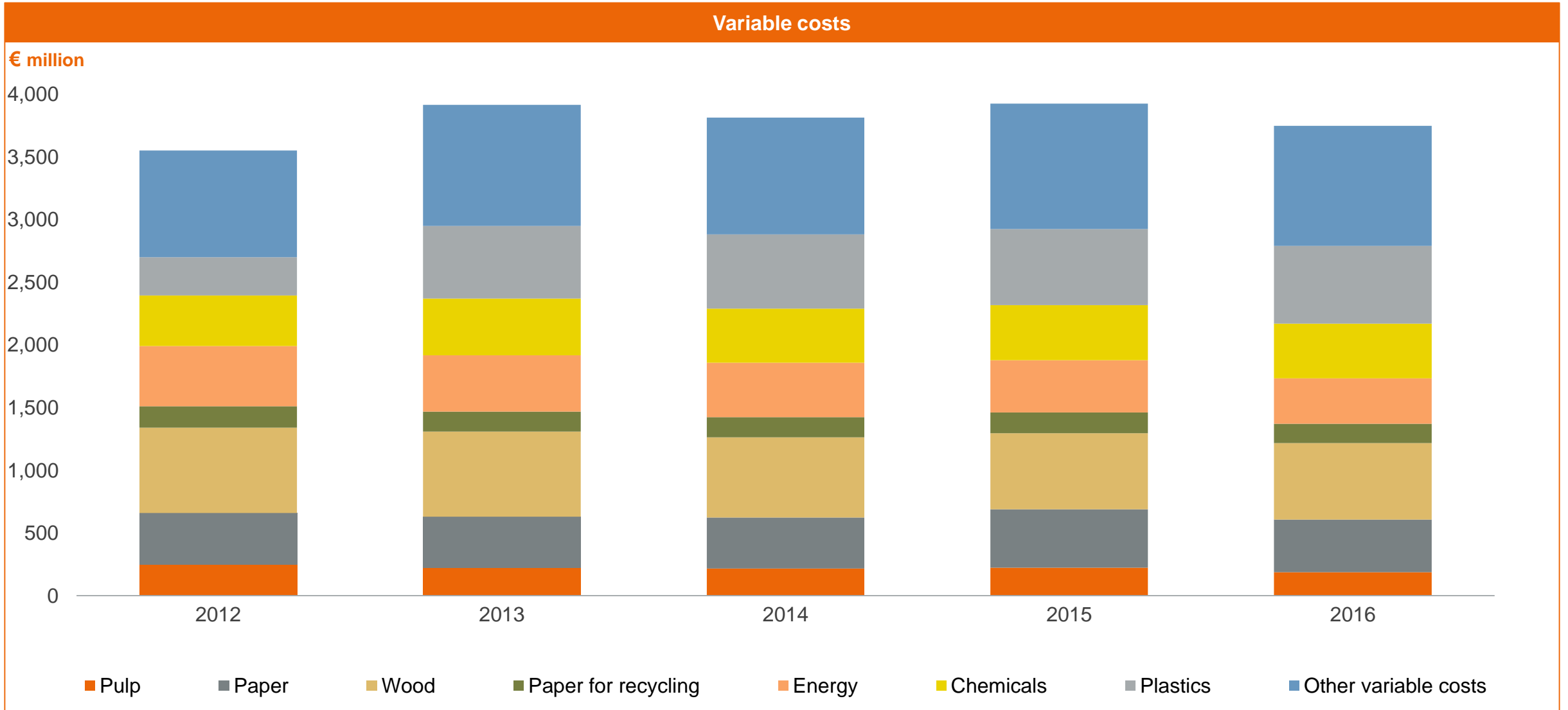
Looking ahead to 2020: 16 commitments across 10 action areas

- **Employee and contractor safety**
 - Promote a safe and healthy workplace
 - Our goal is zero harm to employees and contractors
- **A skilled and committed workforce**
 - Engage with our people to create a better workplace
- **Fairness and diversity in the workplace**
 - Promote fair working conditions in the workplace
- **Sustainable fibre**
 - Maintain 100% FSC® certification in owned and leased forestry operations
 - Procure minimum of 70% of wood from FSC or PEFC™ CoC-certified sources
- **Climate change**
 - By 2030, reduce specific CO₂e emissions by 15%¹
- **Constrained resources and environmental impacts**
 - Reduce specific contact water consumption (5%)², waste to landfill (7.5%)², NOx emissions (7.5%)³ and effluent load (5%)⁴
- **Biodiversity and ecosystems**
 - Promote ecosystem stewardship
- **Supplier conduct and responsible procurement**
 - Encourage supply chain transparency and promote fair working conditions together with key suppliers
- **Relationships with communities**
 - Enhance social value to our communities
- **Solutions that create value for our customers**
 - Encourage sustainable, responsibly produced products

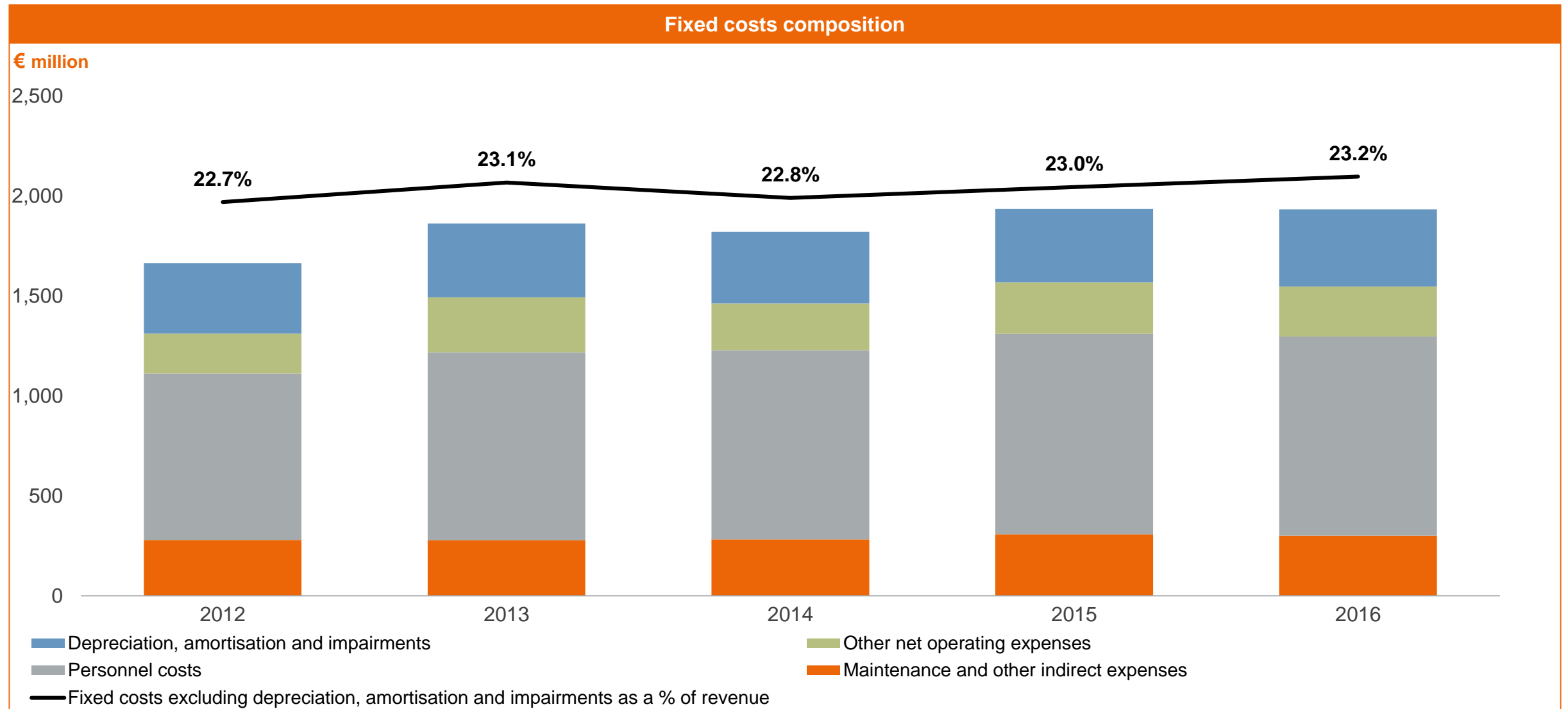


¹ Pulp and paper mills against a 2014 baseline, ² Against a 2015 baseline
³ Pulp and paper mills against a 2015 baseline, ⁴ Measure COD against a 2015 baseline

Input costs



Fixed costs



Special items

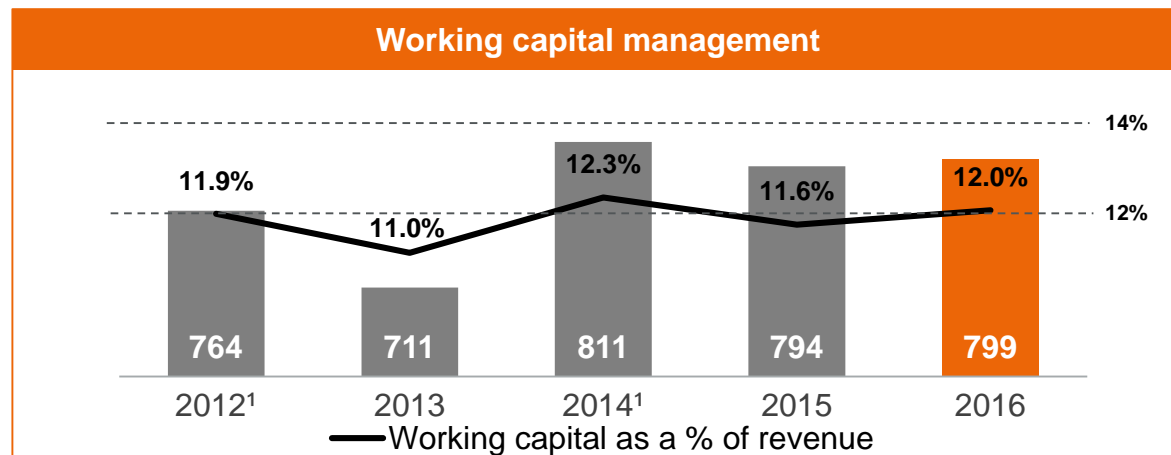


Operating special items – €38 million charge

- Fibre Packaging
 - Restructuring of an industrial bags plant in southern Belgium. Restructuring costs of €10 million and impairment of assets of €3 million were recognised
- Consumer Packaging
 - Restructuring of release liner operations in USA, including planned closure of one site. Restructuring costs of €7 million and impairment of assets of €12 million were recognised
- In our South Africa Division, we have made the decision to restart our second uncoated fine paper machine to meet domestic demand for reels and, at the same time, reduce our production of newsprint in response to declining demand. This gave rise to an impairment of the newsprint assets of €7 million, the partial reversal of impairment of the uncoated fine paper assets of €2 million, and restructuring costs of €1 million

Taxation and Working capital

Taxation € million	2016	2015	% change
Tax charge	166	161	(3%)
Cash tax paid	173	160	(8%)
Effective tax rate	19%	19%	



Stable tax rate and strong working capital management

Taxation

- Effective tax rate of 19%
 - Benefits of tax incentives related to our capital investments in Slovakia, Poland and Russia
 - Recognition of deferred tax assets on historical tax losses
- Tax rate expected to move upwards to 22% over next three years
 - Based on current geographic profit mix, prevailing tax rates
 - In the absence of further investment related tax incentives
- Higher tax paid – timing of final tax payment for earlier financial years

Working capital

- Inflow of €68 million (2015: €9 million)

Cash flow (reconciling to movement in net debt)



€ million	2016	2015	% change
Underlying EBITDA	1,366	1,325	3%
Working capital movements	68	9	
Other operating cash flow items	(33)	(55)	
Cash generated from operations	1,401	1,279	10%
Dividends from financial investments and associates	1	-	
Taxes paid	(173)	(160)	(8%)
Net cash inflow from operating activities	1,229	1,119	10%
Capital expenditure, excluding intangible assets	(465)	(595)	22%
Investment in intangibles and forestry assets	(58)	(50)	(16%)
Acquisitions ¹	(198)	(94)	
Disposals	-	56	
Financing costs	(82)	(93)	12%
Dividends paid to shareholders	(274)	(209)	(31%)
Other investing and financing activities	(37)	(19)	
Net decrease in net debt	115	115	

¹ On a debt and cash free basis

Statement of financial position



€ million	2016	2015
Property, plant and equipment	3,788	3,554
Goodwill	681	590
Working capital	799	794
Other assets	532	422
Other liabilities	(721)	(675)
Net assets excluding net debt	5,079	4,685
Equity	3,392	2,905
Non-controlling interests in equity	304	282
Net debt	1,383	1,498
Capital employed	5,079	4,685

Production volumes



		2016	2015	% change
Packaging Paper				
Containerboard	'000 tonnes	2,000	2,138	(6%)
Kraft paper	'000 tonnes	1,204	1,162	4%
Softwood pulp	'000 tonnes	1,870	1,759	6%
Hardwood pulp	'000 tonnes	364	322	13%
Fibre Packaging				
Corrugated board and boxes	million m ²	1,448	1,350	7%
Industrial bags	million units	4,881	4,925	(1%)
Extrusion coatings	million m ²	1,249	1,389	(10%)
Consumer Packaging				
Uncoated Fine Paper				
Uncoated fine paper	'000 tonnes	1,408	1,379	2%
Softwood pulp	'000 tonnes	334	349	(4%)
Hardwood pulp	'000 tonnes	853	839	2%
Newsprint	'000 tonnes	202	197	3%
South Africa Division				
Containerboard	'000 tonnes	253	247	2%
Uncoated fine paper	'000 tonnes	258	240	8%
Hardwood pulp	'000 tonnes	602	619	(3%)
Newsprint	'000 tonnes	111	113	(2%)
Softwood pulp	'000 tonnes	148	138	7%

Exchange rates



	2016	2015	% change
Closing rates against the euro			
South African rand	14.46	16.95	15%
Czech koruna	27.02	27.02	-
Mexican peso	21.77	18.91	(15%)
Polish zloty	4.41	4.26	(4%)
Pounds sterling	0.86	0.73	(18%)
Russian rouble	64.30	80.67	20%
Turkish lira	3.71	3.18	(17%)
US dollar	1.05	1.09	4%
Average rates for the year against the euro			
South African rand	16.27	14.17	(15%)
Czech koruna	27.03	27.28	1%
Mexican peso	20.66	17.61	(17%)
Polish zloty	4.36	4.18	(4%)
Pounds sterling	0.82	0.73	(12%)
Russian rouble	74.16	68.04	(9%)
Turkish lira	3.34	3.02	(11%)
US dollar	1.11	1.11	-

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